





PORT OF SOUTH LOUISIANA

REGULAR COMMISSION MEETING WEDNESDAY, NOVEMBER 13, 2019 ADMINISTRATION OFFICE

171 Belle Terre Boulevard - LaPlace, Louisiana 3:00 P.M.

1.	CALL TO ORDER	
2.	ROLL CALL	
3.	PLEDGE OF ALLEGIANCE	
4.	APPROVAL OF MINUTESCHAIRMAN ROBICHAUX October 9, 2019	
5.	FINANCIAL REPORTTREASURER MURRAY September 30, 2019	
6.	DIRECTOR'S REPORT EXECUTIVE DIRECTOR AUCOIN	
7.	NEW BUSINESS & PUBLIC COMMENTS	
	A.	Consider awarding rail improvement project at Globalplex
	В.	Consider Warehouse and Property Acquisition, Improvements, Planning and Construction, FP&C Project No 36-P21-12-01, Change Order No 1, Walls and Slabs Demolition Building No 11 (formerly Pepsi)
	C.	Consider qualifying insurance agents
	D.	Consider renewing risk management agreement with Eustis Insurance and Benefits, a Marsh & McLennan Agency LLC Company
	E.	Consider notice of corrective action from FEMA
	F.	Consider resolution authorizing the executive director to submit a Port Priority application for a new warehouse
8.	COMMITTEES' REPORTS	

CALLED PURSUANT TO ARTICLE II OF THE PSL BYLAWS

America's Largest Tonnage Port-

9. ADJOURNMENT

A REGULAR MEETING OF THE PORT OF SOUTH LOUISIANA COMMISSION HELD AT THE PORT OF SOUTH LOUISIANA ADMINISTRATION BUILDING ON WEDNESDAY, NOVEMBER 13, 2019

ITEM 1-CALL TO ORDER

Chairman Paul Robichaux called the Meeting to order at 3:00 p.m.

ITEM 2-ROLL CALL

Patti Crockett

Mr. Bazile

Mr. Bazile

Here.

Patti Crockett

Ms. Songy

Ms. Songy

Here.

Patti Crockett

Mr. Murray

Mr. Murray

Here

Patti Crockett

Mr. Scontrino

Mr. Scontrino

Here

Patti Crockett

Mr. Hickerson

Mr. Hickerson

Here

Patti Crockett

Mr. Sellars

Mr. Sellars

Here.

Patti Crockett

Mr. Buckwalter

Mr. Buckwalter

Here.

Patti Crockett

Mr. Roussel

Mr. Roussel

Here.

Patti Crockett

Mr. Robichaux

Mr. Robichaux

Here.

ITEM 3. PLEDGE OF ALLEGIANCE

Commissioner Hickerson led the Pledge of Allegiance.

ITEM 4. APPROVAL OF MINUTES -OCTOBER 9, 2019

A Motion was offered by Mr. Scontrino and seconded by Mr. Songy that the Minutes from the Regular Commission Meeting held on October 9, 2019 be approved.

YEAS Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson,

Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel

Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT None

ITEM 5. FINANCIAL REPORT- SEPTEMBER 30, 2019

Mr. Murray

Your Financial Report is in your compendium for your review. Our actual revenues are running below what we budgeted by about a million dollars. The good news is our actual expenditures are running about a half million dollars below. This is attributed to not only the loss of revenue from the ADM dockage incident but from the high river conditions that we had all year as well as the tariffs that we are dealing with...we need to be mindful of what is happening on the national and international level ...we will be able to make up some of these losses from the insurance claims but still we need to be mindful of what is going on without income from the shortage that we have with the tariffs and international issues that are going on....

A Motion was offered by Mr. Murray and seconded by Mr. Hickerson that the September 30, 2019. Financial Report be approved, and that the payment of bills be ratified.

YEAS Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson,

Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel

Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT None

ITEM 6. DIRECTOR'S REPORT

Mr. Aucoin

Thank you, Chairman Robichaux. The Globalplex vessel/barge/truck activity –General cargo dock (Globalplex). The Port received 3 vessels and 33 barges handling wetcake, sand, alumina hydrate and DRI-C at our general cargo dock during the month of October. At the Bulk Dock there were 8 barges.

The vessel count in the Port District that contributes a great deal to the drop in the revenue. In January through October 2019 there were 3248 vessels. That's 428 fewer vessels then the same period last year.

The barge count in the Port District-January through October 2019 45,106 barges. That is 7,719 less barges then same period last year.

Truck Traffic at Globalplex 1,851 trucks

SECURITY/OPERATIONS: On October 16th the MSOC received a call from St. James Emergency Operations Center regarding a potential jumper on the Sunshine Bridge. The M/V Responder was sent to assist – the team on site was able to talk the person into not jumping.

We are currently advertising for proposals to sell the M/V John James Charles. We will be receiving proposals until November 26th.

GLOBALPLEX ADMINISTRATION BUILDING (BUSINESS DEVELOPMENT CENTER) (Capital Outlay \$9.6M): Facility Planning and Control has given us the go ahead to advertise for bids. There were some discrepancies in the test pile driving report, so Meyer is investigating the findings.

BUILDING 71 – (HOLCIM LAFARGE) (Capital Outlay \$2.8M) Construction activities at Building 71 site are ongoing. Targeted date of completion is March 2020.

GENERAL CARGO DOCK RETROFITTING PROJECT & CRANE PROJECT (Port Priority- \$18.7M combined): Advertising for these two projects was done during the month of October. A pre-bid conference was held on November 6th and the bid openings are scheduled for Monday, December 16th.

BUILDING 11 – LEASED BY CRC (Capital Outlay –\$700K): Construction continues at Building 11 (warehouse leased by CRC). A Change Order for additional work for the interior of the building is on the agenda today.

BUILDING 76 RAIL IMPROVEMENT PROJECT (EVONIKS): The Port received two bids for the Rail Improvement Project at Globalplex (behind Building 76). Awarding this bid to the lowest responsible bidder is on the agenda today.

SOLAPORT ST. CHARLES RAIL YARD PROJECT (Capital Outlay \$8.7M)- After many delays the DOW Railyard Project is moving forward. At the Special Commission Meeting held on October 21st the Commission approved the resolutions necessary to move this project along. The Notice of Award to Barriere Construction has been issued and the contracts are being finalized.

Port of South La Executive Regional Airport

Airport Statistics – October 2019

Total number of aircraft take-off and landings: 389

Total Fuel sales revenues \$9,866

T-Hangar 10 Unit Project (Total Project 1.1 M: LaDOTD Funding =\$575K & Port 50% Match =\$575K). The asphalt was laid for the t-hangar project last week. We expect to receive the actual pre-built building in the next 2 weeks.

Runway Rehabilitation (FAA/LaDOTD - \$1.7M): The runway rehabilitation project will require a full runway closure during the construction phase. Due to this closure and coordination with another overlay project at the Gonzales airport, the FAA has pushed the project commencement to January 2020. Gerald Babin is coordinating with FAA as to when we can start this project.

We have welcomed temporary airplanes at our airport due to the Gonzales airport being closed.

A Pilots N Paws flight took place November 1st. Three dogs from local animal shelters were transported to Conroe, Texas.

Monthly Airport Fly-In: The October fly-in was cancelled due to the weather. Our next Fly-in is scheduled for November 23rd from 11 AM to 1 PM. The events are for the public so anyone with an interest in aviation and the airport is invited to attend.

Insurance: The Insurance Committee Meeting was held on November 12th to discuss the insurance process and approve the qualifying agents that will participate in the Insurance RFP process. The recommendation from the committee is on the agenda today. The committee also approved renewing the insurance consultant contract with Eustis Insurance.

Update on American Liberty incident: The dive survey to assess the damage at the Holcim Dock is complete. The report and drawings have been submitted to AECOM to establish budgetary design build estimates for the necessary repairs to the Holcim Dock. The insurance company has released an advance of \$500,000 to cover the expenses related to this damage. ADM continues to make progress on the repair of its dock facility. During the past month, their contractor completed the demo of the dock area existing piles, continued breaking up the concrete on the batture, and demolished the upstream and downstream pipe bracing and piles. They will begin exploratory bucket digging around the new pile locations for the dock.

Miscellaneous: The AAPA Annual Conference was held in Norfolk, Virginia this year from October 13-16. Attending from the Port were Commissioner Stanley Bazile, Roy, Dale and myself. During the Conference, the Port was recognized for our Award of Distinction in 2019 Communications Award Program for our PortLog.

Roy, Dale, Linda and I attended the 2019 Statewide Economic Development Summit in Baton Rouge October 22-23.

Brian attended the AAPA Communications & Marketing Seminar in Montreal, Canada from October 28th – 31st.

Captain Michael Bopp with the Crescent River Port Pilots Association invited me to attend the Maritime Business Seminar in New Orleans on October 30th.

I attended the St. James Economic Development Meeting on October 30th. After the meeting I attended the St. James Council meeting to provide an annual report of the St. James Economic Development Committee.

The Louis Armstrong Grand Opening event was held on November 5th. Attending the event were Commissioners Paul Robichaux, Joey Murray and myself.

The World Trade Center Trade Week was held from November $5^{th} - 8^{th}$. During the week Roy, Linda, the Judge and I participated in the events. The Trade Week concluded with a Gala on Friday night honoring Michael Olivier, the 2019 recipient of the Eugene Schreiber Award.

The Port presented its annual report to the St. Charles Parish on November 4th

The Port provided a presentation to the Coastal and Marine: Safety, Security and Emergency Response Meeting on November 6th. Lester and I attended the meeting.

The River Parishes Community College Annual Chancellors Luncheon was held on November 7th. Dale served as Master of Ceremonies for the program. Attending from the Port were Commissioner Judy Songy along with Roy, Linda, Vickie and Alex.

The port sponsored a breakfast with the incoming Parish Presidents of the River Parishes on Friday November 8th at the Guesthouse.

Roy has been selected to be a member of the International Association of Maritime and Port Executives (IAMPE) Board of Directors. Congratulations Roy.

Thank you for changing the meeting today to 3:00. Dale, Roy and I are traveling to Natchitoches today and this will allow us to get on the road earlier.

This Saturday is election day. Please exercise your right to vote

Thank you? Any questions?

ITEM 7. NEW BUSINESS AND PUBLIC COMMENT

Mr. Robichaux Any public comments?

ITEM 7A. CONSIDER AWARDING RAIL IMPROVEMENT PROJECT AT GLOBALPLEX

Mr. Aucoin The Commission approved this Globalplex rail improvement project at the November 14, 2018 meeting. After advertising for bids, the Port received two bids for the project. Our rail consultant, Gene Gilpin, recommends awarding the bid to the lowest responsible bidder,

Trac-Works in the amount of \$207,777. I agree with his

recommendation.

A Motion was offered by Ms. Songy and seconded by Mr. Bazile that the rail improvement project at Globalplex be awarded to Trac Works for the amount of \$207,777.00.

YEAS Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson,

Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel

Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT None

ITEM 7B. CONSIDER WAREHOUSE AND PROPERTY ACQUISITION, IMPROVEMENTS, PLANNING AND CONSTRUCTION, FP&C PROJECT NO. 36-P21-12-01, CHANGE ORDER NO.1, WALLS AND SLABS DEMOLITION BUILDING NO. 11 (FORMERLY PEPSI)

Mr. Aucoin The contractor at Building 11 (formerly Pepsi) has submitted Change Order No. 1 for an additional \$34,620 and an addition of 29 days to the contract for:

Relocate water main & new gate valve

Add 9 galvanized purlins where rotting purlins are located

Cap existing vent stack

Changes to the slab concrete

I recommend approving Change Order 1 for the additional work at Building 11.

Mr. Roussel I went and looked at the building yesterday; those things were done already. There is a lot of things for us to talk about besides this, but this has been accomplished. I think we need to look at some other options on the floor.

Mr. Robichaux That is what we looked at and talked about yesterday.

Mr. Aucoin But that is not part of

Mr. Roussel No...that is what I am saying.

A Motion was offered by Mr. Roussel and seconded by Ms. Songy that Change Order No. 1 Warehouse and Property Acquisition, Improvements, Planning And Construction, FP&C Project No. 36-P21-12-01, Walls And Slabs Demolition Building No. 11 (Formerly Pepsi) be approved for the amount of \$34,620.

YEAS Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson, Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT None

ITEM 7C. CONSIDER R QUALIFYING INSURANCE AGENTS

Mr. Aucoin

Thank you, Chairman Robichaux. At the Insurance Committee Meeting yesterday, details of the Insurance selection process were explained in detail. The Committee approved the suggestion of our Insurance Consultant, Denise Dauth to allow the following agents to quote for certain coverages:

- 1. Aerovon Risk Advisors: Airport Liability via Shell sponsored program;
- 2. Agents: McGriff and Gallagher Insurance to quote for Airport Liability Coverage, Hull and Protection & Indemnity, Excess Liability, Property/Equipment, Excess Property, Marine General Liability;
- 3. 2 Agents: Eagan and USI to quote for Foreign Liability, Workers Compensation, Vessel/Marine Pollution Liability, Crime, Flood, Business Automobile, Public Officials, Accident/Health, Cyber Liability

I agree with the recommendation from the Insurance Committee and I ask Mr. Hickerson if he has any other comments regarding....

Mr. Hickerson

We have a summary of the five(5) companies that were chosen in your packet. Today I am asking the Commission to approve the Resolution. The next step in the process and we are still on schedule will be for the agents to pick up the RFP package on Friday.

Mr. Murray

I have a question. I wanted to make the meeting the other day but was at the doctor's appointment and the doctor was running late which made it impossible to get here. But of the 14 responses we said that seven (7) were deemed to be the best agents to send in the market for us for the policies.. but we narrowed it down to five (5) who were the two (2) that were omitted that was qualified but we chose not to use.

Mr. Hickerson

Our consultant is here, I will yield to her.

Denise Dauth

It was AWS and Louisiana Companies.....

Mr. Hymel

No. We received 14 responses, of the 14 responses Denise, our Consultant, went through all RFQs based upon the criteria that the Insurance Committee set and selected ten (10) to interview. Four (4) were never given an opportunity to interview they did not make the first cut.

Mr. Murray

What was the first cut?

Mr. Hymel

We discussed this yesterday at nauseum It was based on the papers that they filled out. How much errors, omission, liabilities coverage they have; Numbers of staff and personnel and quality of the staff; any risk analysis people on board, loss analysis, location. How many employees, how many offices...where they were located in the port district or out the Port district.

They all had good qualifications, but the Committee decided they were not going to review all fourteen (14). You need some way to cut the first round. We ended up with ten(10) from the ten we actually interviewed 8. Seven (7) here in the building- face to face and one by telephone. The two (20 who were offered an interview declined to come in... those two are Brown and Brown and Riverlands.

Mr. Murray

Is that the two (2) of the seven that was eliminated?

Mr. Hymel

We eliminated Alliant, Lofton and Hub.

Mr. Robichaux

In which round did you eliminate AWS?

Mr. Hymel

The first round.

Mr. Murray

Of the seven that were eliminated we decided to go through only five (5) of the seven (7)- why was that?

Denise Dauth

The reason we decided to that was because of the market conditions right now in the insurance industry it is really, really tight. It is going to be a hard market. The more agents in the marketplace, the more you saturate the marketplace...more chance that you have you are not getting the best program. At the end of the day there are only so many companies out there, that are willing to do the type of risk that we have exposure to with the Airport and the Marine so we do not want to saturate the market and let everyone go out and bid it. What happens in insurance is that sometimes an agent will have to use more than one carrier to get the best pricing and the best program so what we want to do is give the agent the best possibility to get to that price instead of having it piece meal where one agent may represent one company another is assigned to another company and no one can put together a good program. So, we narrowed it down to four (4) agents that we thought could do a good job in the marine and aviation arena and then we also decided we needed some local

participation so the Committee decided that we would invite some local to do the coverage that were non-Marine and Aviation such as the workers compensation and automobile.

Mr. Murray

The only criticism that I have and I understand what took place- is that we have a vetting Committee that not one of the Commission on this board was a member of that vetting Committee. The vetting Committee decided that they were going to use....

Mr. Hickerson

Sir, at our meeting that we set for our ground rules, I chose not to be on that vetting Committee and that was decided when we had our first meeting....that was the ground rules we set. I did have an opportunity to be a part of the vetting. I chose not to.

Mr. Buckwalter

I chose not to to...too many people know me.

Mr. Hickerson

Any other questions?

Mr. Murray

No.

Mr. Robichaux

The only thing I think we need to be aware of ... is this is what the second or third time we have gone through this process.

Denise Dauth

We go through it every three (3) years.

Mr. Robichaux

We really got some great results. I think this is our third (3rd) time. I think because of the Ports ability to operate on a level more so on a highly competitive basis obviously we are attracting a lot of attention because now we have fourteen (14) bidders so I think it would be in our best interest if these guys take the time and efforts and resources to develop a bid and turn something in to us that we at least give them the do consideration and sit and talk to them. Some of these guys did not get anything back from us, except a little brief text saying see you next time in three (3) years; that doesn't work. I don't think that represents what is in the best interest of this Commission and all of the people that we have to answer to out there.

Mr. Hymel

They are going to receive something back from the Port Commission once the Commission qualifies the agents that are being recommended. We do not want to send anybody a rejection letter.....when we do not know...

Mr. Robichaux

I understand but that is kind of after the fact...I would like to see if people took the time, effort, energy and resources and all we have

two (2) out of the five(5) that they be given an opportunity to sit down with the qualifying Committee to say here is what we have-you do not know the opportunity you are passing up....once you close it, it is gone.

One of the groups that called my attention to it told me that they did not get the attention they should have had. They called and tried to arrange things they got the cold shoulder for whatever reason and at the end of the day I think we owe those people our due time and consideration to operate on a highly professional level and we didn't do that across the board.

That doesn't mean or take anything away from this Committee or our Consultant, I think you did a great job at the end of the day; that decision would still be left up to you.

Mr. Roussel

I have been fooling around with this insurance for 10 to 12 years. Mr. Fryoux and I started the first one. I have been on and off the Committee. I have to say this personally, I missed one or two, but this was the best group and the best job as a Commissioner that I have seen these people doour group did a fantastic job with this......If you think back where we were ten(10) years ago....wow.

Mr. Robichaux

I agree.

Mr. Roussel

My comment is THANK YOU! You all did an outstanding job. If you stepped on toes...let them be stepped on. Great job.

Mr. Hickerson

Thank you!

Mr. Robichaux

Well, I think if someone made an appeal to you that it is your duty to come back to this Commission and that is what I am doing.

Mr. Roussel

It is your duty to support this group.

Mr. Robichaux

No doubt.

Mr. Murray

My question was answered.

A Motion was offered by Mr. Hickerson and seconded by Mr. Bazile that the following companies be qualified as the Port Insurance Agents.

1. Aerovon Risk Advisors: Airport Liability – via Shell sponsored program;

- Agents: McGriff and Gallagher Insurance to quote for Airport Liability Coverage, Hull and Protection & Indemnity, Excess Liability, Property/Equipment, Excess Property, Marine General Liability;
- 3. 2 Agents: Eagan and USI to quote for Foreign Liability, Workers Compensation, Vessel/Marine Pollution Liability, Crime, Flood, Business Automobile, Public Officials, Accident/Health, Cyber Liability

YEAS

Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson,

Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel

Mr. Robichaux

NAYS

None

ABSTAIN

None

ABSENT

None

ITEM 7D. CONSIDER RENEWING RISK MANAGEMENT AGREEMENT WITH EUSTIS INSURANCE AND BENEFITS, A MARSH & MCLENNAN AGENCY LLC COMPANY

Mr. Aucoin

Thank you, Mr. Chairman. The Risk Management Services Agreement between the Port and Eustis Insurance will be expiring of course that agreement is with our Consultant. Eustis has submitted an agreement to renew their services for a period of three years at an annual fee of \$30,000. I recommend approving this renewal agreement subject to Eustis okaying the changes we made...the ball is in their court right now, with your consent I will be able to sign that renewal agreement. I recommend this subject to Eustis okaying our changes.

Mr. Murray I make a Motion to approve.

Mr. Hickerson

Second.

Mr. Scontrino

Why wouldn't we just table this until the next time? When they have

made changes and we have a fresh copy back. I don't see the

changes that you all are recommending.

Mr. Hickerson

We are just trying to move forward.....

Vickie Clark

The changes are highlighted....however they may not

show...because it is not colored.

Mr. Scontrino

And I am color blind.

Mr. Robichaux

The first change was easy.....the first change was to add defend.

I recommended yesterday that we add defend and remove item 6.4. When you read this to me it says even if the Consultant makes a mistake or is found to be at fault regardless of what their reason is they still asking the Port to pick up all reasonable expenses, attorney fees incurred or imposed upon a consultant for any loss, or any reason or damages or any injury pursuant to the section...that is no way I would recommend that the Port ever accept anything like that.

You are in the insurance business and you are recommending for us what to do for insuranceyou told me yesterday you have \$50 million dollars' worth of coverage...I think you need to name and waive us as an additional insured and bring some of that coverage to the Port and you know if you make a mistake than we know we are covered.

Denise Dauth

There is no intention not to do that. I think the way the clause was written was that if the Port was at fault,, not that if the Consultant was at fault. If the Port was at fault and somehow I was injured or something was to happen...I think that was the way it was intended. I am not an attorney so I can't give you the legal opinion on that. I have to bring it to my corporate to give it to me, but I believe that that was they way it was intended.

Mr. Robichaux

Your point is addressed in 6.2 when it comes to the last point – there is no way we would agree to that.

Vickie Clark

6.3 and 6.4 probably needs to be re-worded or consolidated....

Mr. Robichaux

To some extent I agree with Joey's point. Let's get the final document in here, if we have signed off on this draft we would agree to something we totally didn't agree upon.

Vickie Clark

Your Insurance Committee did recommend it ...you guys are welcome to proceed however...

Mr. Scontrino

The last contract we signed had that in there.....

Vickie Clark

Yes...

Mr. Hickerson

I need to know if this is going to affect our schedule.

Vickie Clark

No....she is month to month

Mr. Robichaux

We do not have to make a decision on this until April 2020.

Mr. Hickerson

No we have a schedule to....

Mr. Robichaux

Unless you decide not to come back and consult with us...

Mr. Murray

I would like to come back and make a substitute Motion

to tabled....

A substitute Motion was offered by Mr. Murray and seconded by Mr. Scontrino that Eustis Insurance Agreement be tabled until the completed document is received.

YEAS Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson,

Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel

Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT None

ITEM 7E. NOTICE OF CORRECTIVE ACTION FROM FEMA

Mr. Aucoin

The Port received funding from FEMA's Public Assistance Grant Program to recover disaster-related expenses for Hurricanes Katrina and Gustav. FEMA has met with Port staff and explained their overpayment to the Port during these disasters totaling \$133,435.58. I agree that the Port was overpaid by FEMA and we do owe this amount to FEMA and recommend that we pay them that amount.

Mr. Murray

I think it is plenty self-explanatory we overpaid it...we need to pay it back.

A Motion was offered by Mr. Murray and seconded by Mr. Buckwalter that the Executive Director be authorized to reimburse FEMA \$133,435.58 - the overpayment received for disaster-related expenses form Hurricane Katrina and Gustav.

YEAS Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson,

Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel

Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT None

ITEM 7F. CONSIDER RESOLUTION AUTHORIZING THE EXECUTIVE DIRECTOR TO SUBMIT A PORT PRIORITY APPLICATION FOR A NEW WAREHOUSE

Mr. Aucoin Thank you Chairman Robichaux. Is that time of year again.
One of our long-term tenants, Evoniks, has met with the Port on several occasions about a warehouse for their product.

Currently they lease the Building 76 warehouse from the Port and two other warehouses in our area. They would like to put their product in one large warehouse. With your approval, the Port will submit an application to Port Priority for this warehouse. This is the funding mechanism we used for the Building 19 expansion...if you recall when we built that warehouse. I recommend approving this resolution so we can make application

Mr. Murray What is the amount of?

Mr. Robichaux Amount? Size?

Mr. Aucoin The amount is to be determined but it can't exceed over a request of \$15 million. That is Port Priority limits.

Vickie Clark It is a standard Port Priority Resolution.

Patti Crocket The engineers are working on that information.

Mr. Aucoin Joey, as you know we can always use a warehouse.

A Motion was offered by Mr. Murray and seconded by Mr. Buckwalter that a Resolution be passed authorizing the Executive Director to submit a Port Priority Application for a new warehouse.

YEAS Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson,

Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel

Mr. Robichaux

NAYS

None

ABSTAIN

None

ABSENT

None

ITEM 8 COMMITTEE REPORTS

Mr. Robichaux

Judy?

Ms. Songy

We are still looking at two (2) properties. The seller does not want to sell below appraised value and we can't pay above the appraised value. We have a second property that we are taking a look at to see if it works. I would hope to have a meeting before the end of the month and give you additional information.

Mr. Scontrino

What is the second one?

Ms. Songy

The second one is a little bit north of what we call the old-time saver property and has two (2) houses on it....property size is good, but houses need a lot of repairs.

Mr. Robichaux

Whitney?

Mr. Hickerson

Everything has been covered.

Mr. Aucoin introduced tenants Dieter Bettinger and Gary Atkins with Evoniks.

Mr. Roussel

Starting a process with a warehouse, if approved how long would

that take?

Mr. Aucoin

About a year and half...two years.

Mr. Roussel

Pepsi building has a lot of work.....

Mr. Robichaux

Have a wonderful Thanksgiving!!

ITEM 9. ADJOURNMENT

A Motion was offered by Mr. Murray and seconded by Mr. Roussel that the Meeting be adjourned.

YEAS

Mr. Bazile, Ms. Songy, Mr. Scontrino, Mr. Hickerson,

Mr. Sellars, Mr. Buckwalter, Mr. Murray, Mr. Roussel

Mr. Robichaux

NAYS

None

ABSTAIN

None

ABSENT

None

The meeting adjourned at 3:42 p.m.

anley C. Bazile

Secretary

D. Paul Robichaux

Chairman/President

December 4, 2019

RESOLUTION

A Resolution authorizing the Port of South Louisiana to prepare and submit an application to the Louisiana Port Construction and Development Priority Program for assistance in the implementation of a port improvement project; providing for the necessary documentation of the need for the port improvement; and providing for other matters in connection therewith.

WHEREAS, Port of South Louisiana has a need for port improvements; and

WHEREAS, Port of South Louisiana desires to apply for State matching funds pursuant to Chapter 47 of Title 34 of the Louisiana Revised Statutes of 1950, as amended, to implement a project to improve its port operation and the Port of South Louisiana is fully aware of its obligations under said Statute; and

WHEREAS, Port of South Louisiana is a political body duly organized and existing under the laws of the State of Louisiana and is eligible to apply for funds under said Statute,

NOW, THEREFORE, BE IT RESOLVED by the Port of South Louisiana as follows:

Section 1. That Port of South Louisiana acknowledges that a formal application will be prepared and submitted to the Louisiana Port Construction and Development Priority Program.

Section 2. That at the appropriate time and upon approval of funding assistance and prior to commencement of work on the project Port of south Louisiana agrees to execute a Project Agreement and a Statement of Sponsorship pursuant to the Statute.

Section 3. That Paul G. Aucoin, Executive Director and Mike Patorno, AECOM is hereby designated Authorized Representatives for Port of South Louisiana to effect the preparation of an application to the Louisiana Port Construction and Development Priority Program for funding assistance of a port improvement project.

Section 4. That said Authorized Representative's responsibilities shall pertain to technical matters only and shall not include any official act on behalf of the Port of South Louisiana.

This

day of