

BOARD OF COMMISSIONERS

D. Paul Robichaux
Judy B. Songy
Joey Murray
Stanley Bazile
Patrick C. Sellars
Whitney Hickerson
Ryan Burks
Louis A. Joseph
Robbie P. LeBlanc

Paul G. Aucoin,
Executive Director



PORT OF SOUTH LOUISIANA
REGULAR COMMISSION MEETING
WEDNESDAY, AUGUST 18, 2021 | 3:00 PM
VIA VIDEO/TELECONFERENCE (HYBRID)

AGENDA & NOTICE OF MEETING

CERTIFICATE

The Port of South Louisiana Board of Commissioners (the "Commission"), through its Chairman, D. Paul Robichaux, hereby certifies as follows:

In accordance with Executive Proclamations JBE2020-30 and 2020-33, issued by Governor John Bel Edwards on March 16, 2020 and March 22, 2020, respectively, this Notice shall serve as certification by the Port of South Louisiana's Board of Commissioners of its inability to operate in accordance with the Louisiana Open Meetings Law LARS 42:19 as a result of the COVID-19 Public Health Emergency and of its inability to achieve a quorum if its members via in-person attendance by adhering to said Proclamations.

The Port of South Louisiana Commission will meet via Zoom video/teleconference at the posted date and time:

Via Telephone access: Call +1 646 558 8656 or +1 346 248 7799 or +1 669 900 9128 or +1 253 215 8782 or +1 301 715 8592 or +1 312 626 6799

Webinar ID: 822 2880 3839; Password: 252490

Via Web access: To join from PC, Mac, Linux, iOS, or Android go to

<https://us02web.zoom.us/j/82228803839?pwd=b0FrQWFpMWdDMFJKa0hUb1NpSzBXQT09>

Password: 252490

If a member of the public would like to issue a public comment on any agenda item, please do one of the following: (1) Send an e-mail prior to the meeting to the Port Manager or Executive Assistant (vlclark@portsl.com or pcrockett@portsl.com) stating the agenda item you want to submit a comment, along with your full name, address, and your written comments, which will be read into the record of the meeting; or (2) Join the Zoom video/teleconference (detailed instructions on how to use Zoom following the agenda). You will be allowed to comment during the Public comment item of the agenda on any matter requiring a vote of the Commission.

— America's Leading Grain Exporter —



1. CALL TO ORDER.....CHAIRMAN ROBICHAUX
2. ROLL CALL.....CHAIRMAN ROBICHAUX
3. PLEDGE OF ALLEGIANCE COMMISSIONER HICKERSON
 - **Moment of silence to remember Port of South Louisiana Commissioner Patrick C. Sellars**
 - **Approval of the consideration of the matters on the agenda**
4. APPROVAL OF MINUTES.....CHAIRMAN ROBICHAUX
July 22, 2021
5. FINANCIAL REPORT TREASURER MURRAY
June 30, 2021
6. DIRECTOR'S REPORT..... EXECUTIVE DIRECTOR AUCOIN
7. NEW BUSINESS AND PUBLIC COMMENTSCHAIRMAN ROBICHAUX
 - A. Consider awarding demolition project in St. James Parish to Tiger Demolition for the amount of \$72,200.00
 - B. Consider interim lease agreement with Baumer Foods, Inc.
 - C. Consider engaging Aims Group, Inc. as resident inspector for Holcim dock repair
 - D. Consider Change Order N° 3. Globalplex intermodal dock reinforcement SPN H.009331 for the amount of \$257,138.12
 - E. Consider advertising for Globalplex roadway improvements, roadway near building 3
8. COMMISSIONERS COMMENTS
9. ADJOURNMENT

CALLED PURSUANT TO ARTICLE II OF THE PSL BYLAWS

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Password: 252490

If Accessing via Web:

1. After selecting the link, if you do not already have Zoom on your computer, an automatic download of the Zoom software will begin
2. After the download is complete, you will be prompted to enter your name (this is the name that will present to the other members of the meeting)
3. You will be prompted to choose to join with video or without video. *NOTE:* If you chose to join with video, your computer camera will be activated and all members accessing the video via web will be able to see your image
4. You will be prompted to choose to use computer audio or phone call-in audio
5. Once the meeting begins, all non-board members will be muted by the host. However, it is encouraged to mute your microphone upon entry into the meeting
6. To leave the meeting, click *Leave Meeting* at the bottom-right corner of your screen

Public Comment: There are three options to provide public comment for the Port of South Louisiana meetings

1. Send an e-mail prior to the meeting to the Port Manager or Executive Assistant (vlclark@portsl.com or pcrockett@portsl.com) stating the agenda item you want to submit a comment, along with your full name, address, and your written comments, which will be read into the record of the meeting
2. If Accessing Via Telephone – Upon request from the Chairperson for public comment during the meeting, if you would like to provide comment, press *9 on your phone keypad. This will notify the meeting moderator to unmute you and allow for your comment.
3. If Accessing Via Zoom Software – Upon request from the Chairperson for public comment during the meeting, if you would like to provide comment, select the *Chat* icon at the bottom of the screen, type “request comment,” and hit enter. This will notify the meeting moderator to unmute you and allow for your comment.

It is encouraged that you test your device prior to the meeting to ensure connectivity.

**A REGULAR (VIDEO/TELECONFERENCING) COMMISSION MEETING OF THE
PORT OF SOUTH LOUISIANA COMMISSION HELD VIA HYBRID ON WEDNESDAY,
JULY 21, 2021. COMMISSIONERS IN PERSON ONLY**

ITEM 1-CALL TO ORDER

Chairman Robichaux called the Meeting to order at 5:00 p.m.

ITEM 2-ROLL CALL

Vickie Clark	Mr. Bazile
Mr. Bazile	Here.
Vickie Clark	Miss. Songy
Miss. Songy	Here
Vickie Clark	Mr. Murray
Mr. Murray	Here
Vickie Clark	Mr. Sellars; Absent
	Mr. Hickerson
Mr. Hickerson	Here
Vickie Clark	Mr. Joseph
Mr. Joseph	Here
Vickie Clark	Mr. Burks
Mr. Burks	Here
Vickie Clark	Mr. LeBlanc
Robbie LeBlanc	Here
Vickie Clark	Mr. Robichaux
Mr. Robichaux	Here

ITEM 3. PLEDGE OF ALLEGIANCE

Commissioner Murray led the Pledge of Allegiance.

**CERTIFICATION BY THE PORT OF SOUTH LOUISIANA'S BOARD OF
COMMISSIONERS OF ITS INABILITY TO OPERATE IN ACCORDANCE WITH THE
LOUISIANA OPEN MEETINGS LAW LA RS 42:19 AS A RESULT OF THE COVID-19
PUBLIC HEALTH EMERGENCY**

A Motion was offered by Mr. Hickerson and seconded by Mr. Bazile approving the certification by the Port of South Louisiana's Board of Commissioners of its inability to operate in accordance with the Louisiana Open Meetings Law La RS 42:19 as a result of the Covid-19 Public Health Emergency.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM 4. APPROVAL OF MINUTES- JUNE 16, 2021

A Motion was offered by Miss. Songy and seconded by Mr. Bazile that the Minutes from the Regular Commission Meeting held on June 16, 2021, be approved.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM 5. FINANCIAL REPORT-MAY 31, 2021

Mr. Murray Our new fiscal year started on May 1, 2021. There was a small difference of about \$7800 between the budgeted and actual revenues. There is nothing else to report on that ...we need a vote to ratify the payment of the bills.

A Motion was offered by Mr. LeBlanc and seconded by Mr. Burks that the financial report be approved and that the payment of the May, 2021 bills are ratified.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM 6. DIRECTOR'S REPORT

Mr. Aucoin Globalplex Vessel/Barge/Truck Activity –General Cargo
Dock (Globalplex) In June the Port received one vessel and eighteen (18)
barges handling wetcake and Dri-C.

Bulk Dock (Lafarge/Holcim)- The Port received one barge handling
cement.

Vessel Count In Port District-

January 2021 through June 2021	1839	vessels
January 2021 through June 2020	1841	vessels
2 less vessels as compared to same period in 2020.		

Barge Count In Port District

January through June 2021	29,268	barges
January through June 2020	26,546	barges
2,722 more barges in 1 st six months of this year compared to last year		

Truck Count in Port District

June, 2021	2406	trucks
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SECURITY/OPERATIONS -On July 1st Marine Ops provided waterborne security and
fire support to St John the Baptist Parish for their annual 4th fireworks display.

On Saturday, July 3rd they provided security and fire support to St. Charles for their
annual fireworks display.

On July 6th MSOC received a call of a possible jumper on the Hale Boggs (310) Bridge.
The Coast Guard and St. Charles Sheriff's office asked that we remain on standby
during the situation. After several hours they were able to talk the individual off the
bridge.

The Port was awarded \$343,596 in FY2021 Port Security Grant funds. These funds will
be used for the Guard Station on West 10th Street, cameras and sensors on the three
bridges in our jurisdiction, drone detection software and a remote operated drone.

Congratulations to Brian and Carol Fitch for another successful grant application!

GLOBALPLEX ADMINISTRATION BUILDING (BUSINESS DEVELOPMENT CENTER)
(Capital Outlay \$9.6M)- Construction of the Administration Building continues even with all the rain we've had for the last 1 ½ months. On Saturday, the contractor was able to pour 15 concrete columns on the third floor. Installation of the metal framing and metal studs has begun on the second floor. Concrete columns reinforcing steel and embeds will begin once the slab has cured sufficiently. The Project is 37% complete.

GENERAL CARGO DOCK REINFORCEMENT/STRENGTHENING PROJECT & CRANE PROJECT (Port Priority- \$18.7M combined) -Boh Bros has completed installation of crane rail girders, deck infill and is currently setting crane rail in Phase 1. Demolition has been completed in phase 2 and installation of new crane rail girders and connections is ongoing.

The Konecranes timeline shows the cranes on schedule to be delivered to the Port within the next two months.

GLOBALPLEX DOCK ACCESS BRIDGE (Capital Outlay - \$975K for design)- Additional comments were received from US Army Corps of Engineers and Coastal Protection Restoration Authority (CPRA) for the permit application in regard to wetlands determination. CPRA also requested that stamped calculations for the foundation system that will cross the levee be submitted for their review. AECOM is compiling this information to provide to the joint permitting agencies, USACE and CPRA.

GLOBALPLEX IMPROVEMENTS FUNDED BY MARAD GRANT (13.4M; Total construction of project 25.3M)
(5 components)

1. Foundation of Building 71
2. Conveyor System in Building 71
3. Roadway Improvements
4. Rail Improvements
5. 2nd Dock Access Bridge

AECOM received notice from MARAD this week that they have accepted the environmental assessment report and have no additional outstanding comments. AECOM is working to produce final copies of the environmental assessment, developing the Finding of No Significant Impact (FONSI) report and start the advertisement for public comment period.

GLOBALPLEX ROADWAY & PARKING IMPROVEMENTS -A meeting was held yesterday (7/20) with Port staff (Commissioner Burks, Dale, Roy, myself) and corresponding Engineering firms to address their specific project and any drainage issues that may arise from the construction of these roadway and parking improvements inside the Globalplex facility. Everyone had the opportunity to visit the various project sites finalizing the alignment, identifying any drainage problems and develop solutions to minimize any flooding in the future.

AMERICAN LIBERTY INCIDENT- The Port received bids on June 15, 2021 for the repairs to the Bulk dock that was caused during the American Liberty Incident. The decision to award the bid is on the agenda tonight.

PORT OF SOUTH LA EXECUTIVE REGIONAL AIRPORT

Airport Statistics – June, 2021

Total number of aircraft operations:	368
Total Fuel sales revenues	\$16,093

Lisa attended the FAA Monthly Technical Webinar and the NAFTZ monthly grantee call.

GNO Inc team members along with St. John the Baptist Economic Development team visited the airport. They were in St. John to learn more about the assets available here.

The Saturday Fly-In took place on July 17th. The Fly-In was followed by a FAA Safety Seminar where Michael Hall, FAA Safety Manager spoke to the group of pilots about engine maintenance and monitoring their aircraft.

The final walk-thru for the Security Gate and access Project was held yesterday. Gerald Babin, our Engineer, submitted a letter recommending approval of Final Acceptance of the project.

St. John the Baptist Sheriff's Office used a portion of the airport's ramp to perform their Stop Stick Class which is a driver training program.

The airport has been awarded a grant of \$39,000 under the Airport Rescue Plan Act. This is the 3rd grant the airport has received through the FAA in an effort to provide economic relief to airports due to COVID.

MISCELLANEOUS

The Bertel Award Luncheon was held June 30th. I was deeply honored to receive the award. I want to thank all of you that attended: Commissioners Judy Songy, Joey Murray, Stanley Bazile and Louis Joseph along with many of our Port team: Roy, Dale, the Judge, Julia, Lisa, Tamara, Vickie, Alex and Patti.

Julia and I met with Lt Governor Billy Nunguesser to discuss Port projects.

Andrew, our Safety Manager, coordinated 2 First Aid Training Classes thru RIP Safety. This class was offered to all employees.

Several Commission Committee meetings were held this past month. The Port Property Development Committee led by Chairman Judy Songy met on June 23rd. The Construction Committee led by Chairman Ryan Burks was held on July 14th. A joint

Finance & Security Committee led by Chairman Joey Murray was held this week on Monday, July 19th.

Roy and I attended the Ports Association of Louisiana Meeting in Baton Rouge.

During the month I also attended the River Parish Tourist Commission Meeting, the River Parish Chamber Meeting, Big River Coalition Board Meeting, the South Central Planning Board Meeting and a World Trade Center meeting with Board members.

Last month Roy, Dale and Julia attended the OxyChem Restarting Celebration.

Commissioner Joey Murray and Brian Cox attended the AAPA Security Seminar in New York last week.

Roy is attending the International Association of Maritime & Port Executives Board Meeting in Portland Maine this week.

Dale is attending the Louisiana Motor Transportation Association Annual Convention in Pensacola this week.

ITEM 7. NEW BUSINESS AND PUBLIC COMMENT

PUBLIC COMMENTS PERIOD: No public comments received via voice or email.

ITEM 7A. CONSIDER AWARDING THE HOLCIM DOCK REPAIR PROJECT TO THE LOWEST RESPONSIBLE AND RESPONSIVE BIDDER

Mr. Aucoin The Port recently received eight (8) bids for the repairs to the Holcim Dock. This is for the damage that was caused from the American Liberty Incident. After reviewing the proposals, it is the recommendation of Lanier Engineer to award the bid to SeaLevel in the amount of \$1,927,700. This was presented and approved at the Construction Committee Meeting held on July 14th. I also recommend approval. Commissioner Burks, would you like to add anything?

Mr. Burks No, sir. We standby our recommendation.

A Motion was offered by Miss. Songy and seconded by Mr. Murray that the Executive Director is instructed and directed to enter into an agreement with Sealevel Construction for the amount of \$1,927,700.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM 7B. CONSIDER WSP USA INC.. PROGRAM MANAGEMENT AGREEMENT AND TASK ORDERS AS SHOWN IN EXHIBIT A

Mr. Aucoin At the Construction Committee Meeting last week, the WSP Program Management Agreement was discussed and approved. WSP will handle Program Management for the Port. With this agreement also comes Task Orders for WSP to perform Program management for the following projects:

2nd Dock Access Bridge
Globalplex Roadway Improvements
Administration Building
General Cargo Dock Reinforcement/ Strengthening

Any comments Mr. Burks?

Mr. Burks No. We stand by our recommendation...a program manager will be great addition. I think we got a taste of that yesterday in our meeting we had. A collaborative effortlistening to the different thoughts everyone had.

A Motion was offered by Mr. Murray and seconded by Mr. LeBlanc that the Executive Director is instructed and directed to enter into an Agreement with WSP USA, Inc. for Program Management Services for the amount of \$121,323.00.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM 7C. CONSIDER ENGAGING KUSHNER & LAGRAIZE, L.L.C. TO PERFORM THE FINANCIAL AUDIT FOR THE YEAR END APRIL 30, 2021

Mr. Aucoin Kushner & LaGraize has performed our financial audits for several years. This engagement letter will authorize them to perform the audit for the year ending April 30, 2021. Commissioner Murray would you like to add anything?

Mr. Murray They have done a good job for us and I recommend we keep them.

A Motion was offered by Mr. LeBlanc and seconded by Miss. Songy that the Executive Director is instructed and directed to enter into an agreement with Kushner LaGraize to perform audit services for the fiscal year ending April 30, 2021.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM 7D. CONSIDER ENGAGING CHED EDLER OF LATTER& BLUM INC. REAL ESTATE AGENT -SALE OF ADMINISTRATION BUILDING

Mr. Aucoin As a result of the Port Property Development Committee Meeting held June 23rd, Commissioner Songy was asked to Seek a business real estate agent to assist in the sale of the Belle Terre office. The recommendation is to engage Ched Edler with Latter & Blum Real Estate. Commissioner Songy Would you like to add anything?

Miss Songy Yes. We have the agreement it is actually dated August 1st. We did put there three(3) exclusions. That if one of these three(3) people who expressed an interest should purchase or lease the building that there would be no commission due. We have a Port Property Meeting at 2:00 on Monday.

Mr. LeBlanc I noticed at the bottom of the agreement it listed a second agent?

Miss Songy Yes. He wanted out of the Commercial Division, so he got an agent from there. They will be working together. They will split the fee.

A Motion was offered by Mr. Murray and seconded by Mr. Hickerson that the Executive Director is instructed and directed to enter into an agreement with Latter and Blum, Inc. for the sale of the Administration Building.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM 7E. CONSIDER THE FINAL ACCEPTANCE OF SECURITY GATES AND APRON ACCESS, PORT OF SOUTH LOUISIANA EXECUTIVE REGIONAL AIRPORT, STATE PROJECT NUMBER. H.01320

Mr. Aucoin Gerald Babin with PEC is reporting that all items on the Security Gates & Apron Access project has been completed. He is recommending that we approve the final acceptance. I recommend it.

A Motion was offered by Mr. LeBlanc and seconded by Mr. Bazile that the Executive Director is instructed and directed to execute the Final Acceptance of the Security Gates and Apron Access Project.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM 7F. CONSIDER ADDITIONAL WORK TO RECENTLY PURCHASED QUARTER BARGE

Mr. Aucoin Improvements to our mobile marine command center (the recently purchased quarter barge) was discussed in detail Monday July 19th at the joint finance & security meeting. The recommendation of the joint committee is to approve the suggested improvements totaling \$124,075. Commissioner Murray?

Mr. Murray Yes. We had a Joint Security/Finance Committee meeting. I was the vice chairman of that meeting for Commissioner Pat Sellars to discuss the additional charges. We went point by point on each of those items. The recommendation of the Committee was that it be approved.

Mr. LeBlanc I have a question/discussion. This vessel is more security side versus Ryan's Committee not Construction?

Mr. Murray This is on the river. This is dealing directly with security, port security.

This is the mobile marine command center that the three port (3) vessels are connected to...its home base. It's the first of its kind....it is also set up where it can be disconnected and be relocated to a high-risk area or an area of need with or without our boats tethered to it or boats left here or different areas.

I wasn't quite sure where it should go but Pat had been working on this and I wanted to discuss the financial aspect as well. We wanted to talk about the matching funds that is coming up on the MARAD Grant. We need to decide which ones we are going to do first prioritize the MARAD list with the Construction Committee, put those in some sort of order so the Finance Committee can decide -will we use our money or identify other funding source? There is number of them.

Patti Crockett If you do not mind me adding the quarter barge was paid with security funds.

Mr. Aucoin Yes. We came out ahead.

Mr. Murray Yes, security funds.

A Motion was offered by Mr. Murray and seconded by Mr. Hickerson approving the commencement of the additional work to the quarter barge.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

ITEM.8 COMMISSIONERS COMMENTS

Mr. Robichaux called for Commissioner's Comments:

Miss Songy informed the Commission that a Port Property Committee Meeting is scheduled on Monday at 2:00 p.m.

Mr. Hickerson informed the Commission that he would call an Insurance Committee Meeting once the risk assessment was complete.

Mr. Murray said there was nothing new from Airport and Finance Committee.

Mr. Burks informed the Commission that a Construction Meeting was held on July 14, 2021. He discussed the drainage issues at Globalplex and the issues with the rails on the dock/dock reinforcement project.

ITEM 9. ADJOURNMENT

A Motion was offered by Mr. Hickerson and seconded by Mr. LeBlanc that the Meeting be adjourned.

YEAS Miss. Songy, Mr. Hickerson, Mr. Bazile,
Mr. Joseph, Mr. Burks, Mr. Murray, Mr. LeBlanc,
Mr. Robichaux

NAYS None

ABSTAIN None

ABSENT Mr. Sellars

The meeting adjourned at 5:32 p.m.

Stanley C. Bazile
Secretary

D. Paul Robichaux
Chairman

August 18, 2021



August 16, 2021

Memorandum To: Commissioners

Memorandum From: Grant J. Faucheux

Please find attached the financial statements for the period ending June 30, 2021. This packet includes the Balance Sheet, Income Statement, funds analysis and check register for the Port of South Louisiana.

If you should have any questions, please contact me.

————— *America's Largest Tonnage Port* —————  

P.O. Box 909 LaPlace, Louisiana 70069-0909 855.SLA.PORT 985.652.9278 www.portsl.com

Globalplex Intermodal Terminal

147 Henderson Street Reserve, Louisiana 70084

globalplex@portsl.com

Administrative Office

171 Belle Terre Boulevard LaPlace, Louisiana 70068

info@portsl.com

Executive Regional Airport

355 Airport Road Reserve, Louisiana 70084

FBO X8512 psl-era@portsl.com

Port of South Louisiana
Balance Sheet
For the Two Months Ending June 30, 2021

ASSETS:

CURRENT ASSETS:

Cash	\$14,032,127.44
Certificates of Deposit	507,907.53
Investments	11,256,232.25
Accrued Interest on Investments	97.39
Accounts Receivable	3,013,770.15
Prepaid Expenses and other	<u>1,098,591.21</u>
Total Current Assets	29,908,725.97

RESTRICTED ASSETS:

Cash	896.37
Discount on Bond Payable	114,000.00
Accrued Interest Receivable	<u>7,696.57</u>
Total Restricted Assets	<u>122,592.94</u>

PROPERTY, LAND & EQUIPMENT:

Buildings & Equipment	141,411,884.48
Land	30,136,627.60
Construction in Progress	7,279,544.74
CIP - Security Gates & Apron Access	188,622.99
CIP - ADMINISTRATION BUILDING	4,592,475.21
CIP - Bonnet Carre Spillway Container Project	816,323.24
CIP - Dow Project	12,769,597.41
CIP - Railspur project - North property	244,917.40
CIP - FTZ Warehouse at Gloablex	95,928.41
CIP - AIRPORT T-HANGAR	20,272.50
CIP - Building # 71 & Conveyor	4,434,541.74
CIP - Dock Strengthening	<u>2,712,137.25</u>

Property, Land & Equip.	<u>204,702,872.97</u>
Accumulated Depreciation	<u>(56,264,261.80)</u>
Total Property, Land & Equip less depreciation	148,438,611.17
Other Assets	<u>654.49</u>

TOTAL ASSETS \$178,470,584.57

DEFERRED OUTFLOWS OF RESOURCES

Contributions subsequent to measurement date	850,403.54
Def. Outflow - net diff. b/w proj & act Inv earn	317,135.00
Def. Outflow - Change in Assumption	78,658.00
Def. Outflow - Diff b/w expected and actual exp.	<u>56,364.00</u>
TOTAL DEFERRED OUTFLOW OF RESOURCES	1,302,560.54

TOTAL ASSETS AND DEFERRED
OUTFLOWS OF RESOURCES

179,773,145.11

Port of South Louisiana
Balance Sheet
For the Two Months Ending June 30, 2021

LIABILITIES:

CURRENT LIABILITIES:

PAYABLE FROM CURRENT ASSETS:

Accounts payable and other accrued expenses	\$581,991.92
Accrued salaries and vacation	381,632.82
Retainage Payable	611,376.23
Current Portion of Finger Pier Bonds	579,000.00
Unearned rent, deposits, restricted cash and other liabill	<u>269,791.99</u>
Total current liabilities payable from current assets	<u>2,423,792.96</u>

PAYABLE FROM RESTRICTED ASSETS:

Long-term Bonds - Finger Pier Project	<u>3,217,000.00</u>
Total current liabilities payable from restricted assets	<u>3,217,000.00</u>

Total current liabilities	<u>5,640,792.96</u>
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NONCURRENT LIABILITIES:

Revenue bonds payable from restricted assets	146,740.50
OPEB Payable - Retirement Liability	<u>16,095,380.17</u>
Total noncurrent liabilities	16,242,120.67

Total Liabilities	21,882,913.63
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COMMITMENTS AND CONTINGENCIES

DEFERRED INFLOWS OF RESOURCES

Difference between expected & actual experience	19,074.00
OPEB Def. In - Diff. b/w exp. & actual exp.	875,497.00
OPEB Def. In - Changes in Assumptions	<u>1,333,572.00</u>
TOTAL DEFERRED INFLOWS OF RESOURCES	2,228,143.00

TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	24,111,056.63
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FUND EQUITY:

Contributed Capital	35,078,218.47
Retained Earnings	<u>117,833,094.76</u>
Total Fund Equity	152,911,313.23

TOTAL LIABILITIES AND FUND EQUITY	<u>\$177,022,369.86</u>
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Net Income (Loss)	<u>2,750,775.25</u>
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Port of South Louisiana
Income Statement
For the Two Months Ending June 30, 2021

	Actuals for 06/01/21 thru 06/30/21	Year to Date 05/01/21 thru 06/30/21	Budgeted Year to Date 06/30/21	Fiscal Year Budget	Last Year Actuals for 06/01/20 thru 06/30/20	Last Year Actuals 05/01/20 thru 06/30/20
OPERATING REVENUE:						
Dockage Fees	\$0.00	\$114,825.91	\$333,333.34	\$2,000,000.04	\$0.00	\$0.00
Globalplex - General Cargo Dock	112,643.50	221,884.52	219,238.66	1,315,431.96	113,244.96	223,782.65
Globalplex - Bulk Dock	1,351,250.00	1,351,250.00	1,351,250.00	1,351,250.00	0.00	0.00
Globalplex - Rentals	132,802.88	265,475.53	265,345.34	1,592,072.04	132,317.65	264,635.30
Harbor Fees	217,817.23	489,215.23	507,833.34	3,047,000.00	220,915.71	447,930.71
Rentals	277,900.66	555,801.32	561,356.84	3,368,141.04	269,567.32	539,134.64
Foreign Trade Zone Income	26,000.00	26,000.00	30,750.00	184,500.00	26,000.00	26,000.00
RENTAL INCOME - PLAINS ALL AMERICAN PIP	0.00	0.00	0.00	550,000.00	0.00	0.00
RENTAL INCOME - PIN OAK	0.00	0.00	0.00	160,000.00	0.00	0.00
SECURITY FEE INCOME	140,800.00	306,350.00	316,666.66	1,899,999.96	145,750.00	293,150.00
Airport - Fuel Revenue	17,061.67	28,708.83	25,000.00	150,000.00	6,077.24	13,441.86
Airport - Rental Income	8,950.00	13,650.00	10,833.34	65,000.04	5,540.00	8,840.00
Airport - Tie Down Revenue	1,035.00	1,095.00	400.00	2,400.00	480.00	660.00
Airport - Catering & Vending Machine	0.00	173.25	133.34	800.04	94.50	94.50
Water Sales Income	0.00	0.00	583.34	3,500.04	0.00	0.00
Sugarcane Revenue	8,251.09	18,774.25	25,833.34	155,000.04	6,146.94	20,732.57
Rental Income - SOLAPORT (Westbank)	52,000.00	104,000.00	104,000.00	624,000.00	1,165.00	2,330.00
Reimbursement of Utilities	28,655.02	63,710.35	50,000.00	300,000.00	23,302.56	45,229.23
Miscellaneous Income	0.00	32,859.25	1,666.66	9,999.96	1.00	3,139.57
TOTAL OPERATING REVENUE	2,375,167.05	3,593,773.44	3,804,224.20	16,779,095.16	950,602.88	1,889,101.03

Port of South Louisiana
Income Statement
For the Two Months Ending June 30, 2021

	Actuals for 06/01/21 thru 06/30/21	Year to Date 05/01/21 thru 06/30/21	Budgeted Year to Date 06/30/21	Fiscal Year Budget	Last Year Actuals for 06/01/20 thru 06/30/20	Last Year Actuals 05/01/20 thru 06/30/20
Operating Expenses:						
Administrative Expense	\$423.05	\$1,002.74	\$5,166.66	\$30,999.96	\$300.00	\$600.30
Auditing Expense	0.00	0.00	9,166.66	54,999.96	1,308.00	1,308.00
Bad Debts Expense	0.00	0.00	833.34	5,000.04	0.00	0.00
Bank Fees	0.00	35.00	50.00	300.00	0.00	0.00
Building Services	5,459.20	10,918.40	11,333.34	68,000.04	5,284.20	10,568.40
Catering Expense - Airport	131.76	131.76	91.66	549.96	0.00	0.00
Computers - Software	2,432.19	5,587.74	7,500.00	45,000.00	1,759.65	4,185.60
Commissioners - Meetings	3,763.25	6,311.25	6,333.34	38,000.04	1,683.07	3,628.07
Convention Expense	11,468.49	18,603.49	11,666.66	70,000.08	(525.00)	601.18
Delivery Charges	61.34	189.66	416.66	2,499.96	223.78	324.17
Depreciation Expense	330,050.27	658,508.04	633,333.34	3,800,000.04	308,832.28	617,683.32
Dues	1,195.00	16,611.00	10,333.34	62,000.04	16,231.00	27,731.00
Employee Benefits	106,733.89	366,624.28	382,500.00	2,295,000.00	262,822.69	442,449.53
Engineering Fees	0.00	1,000.00	33,333.32	199,999.92	12,882.50	12,882.50
Equipment Rental	3,123.41	5,022.84	5,000.00	30,000.00	2,833.35	4,771.75
Fuel Expense	15,254.71	26,536.02	27,166.66	162,999.96	14,337.92	15,971.15
Insurance Expense	109,859.12	221,516.96	220,833.30	1,324,999.80	83,793.50	167,516.58
Legal Expenses	7,500.00	59,356.44	62,500.00	375,000.00	10,416.67	31,314.42
Loss on Disposition of Assets	0.00	0.00	500.00	3,000.00	0.00	0.00
Maintenance & Repairs	103,218.61	171,619.83	266,183.36	1,597,100.16	107,881.39	158,898.26
Management Services - Ponds	1,290.00	3,340.00	3,833.34	23,000.04	1,260.00	3,420.00
Medical Expenses	1,551.47	1,712.12	1,666.66	9,999.96	130.20	341.20
Mileage Expenses	0.00	203.58	500.00	3,000.00	600.82	600.82
Miscellaneous Expense	17.88	173.17	333.34	2,000.00	0.00	6.84
Permits & License Fees	0.00	0.00	3,333.34	20,000.04	0.00	0.00
Port Planning, Promotion & Dev.	10,041.83	65,895.61	60,500.00	363,000.00	7,848.25	21,838.65
Port Safety & Security	16,751.75	31,320.04	62,500.00	375,000.00	16,630.74	37,894.85
Postage Expense	0.00	0.00	1,250.00	7,500.00	0.00	220.00
Printing Expense	492.00	984.00	833.34	5,000.04	0.00	0.00

Port of South Louisiana
Income Statement
For the Two Months Ending June 30, 2021

	Actuals for 06/01/21 thru 06/30/21	Year to Date 05/01/21 thru 06/30/21	Budgeted Year to Date 06/30/21	Fiscal Year Budget	Last Year Actuals for 06/01/20 thru 06/30/20	Last Year Actuals 05/01/20 thru 06/30/20
Professional Fees	\$25,967.60	\$72,476.60	\$127,500.00	\$765,000.00	\$49,651.94	\$94,975.24
Publishing	243.78	2,571.82	1,750.00	10,500.00	0.00	350.00
Salaries	215,018.94	498,250.86	582,070.98	3,740,999.04	292,221.39	585,434.20
Subscriptions	4,740.00	5,019.99	2,166.66	12,999.96	4,740.00	4,740.00
Supplies	3,388.27	8,838.75	10,950.02	65,700.12	5,935.43	11,615.48
Telephone & Facsimile	10,456.39	17,024.78	17,666.66	105,999.96	9,960.41	16,908.15
Training	1,000.00	1,000.00	2,000.00	12,000.00	0.00	0.00
Uniforms	1,208.68	3,106.92	3,666.66	21,999.96	2,486.40	4,209.83
Utilities Expense	40,336.43	76,761.65	70,666.68	424,000.04	29,506.91	75,869.51
Total Operating Expenses	1,033,179.31	2,358,255.34	2,647,429.34	16,133,149.12	1,251,037.49	2,358,869.00
Income From Operations	1,341,987.74	1,236,518.10	1,156,794.86	645,946.04	(300,434.61)	(469,757.97)

Port of South Louisiana
Income Statement
For the Two Months Ending June 30, 2021

	Actuals for 06/01/21 thru 06/30/21	Year to Date 05/01/21 thru 06/30/21	Budgeted Year to Date 06/30/21	Fiscal Year Budget	Last Year Actuals for 06/01/20 thru 06/30/20	Last Year Actuals 05/01/20 thru 06/30/20
Non Operating Revenue (Expenses):						
Interest Earned on Investments	\$891.50	\$1,734.36	\$5,833.34	\$35,000.04	\$6,068.15	\$13,368.08
Contributed Capital - Port Security Grant	4,016.53	4,016.53	0.00	0.00	29,931.33	63,910.69
Contributed Capital - Facility Planning & Control	458,093.24	458,093.24	0.00	0.00	48,582.24	1,880,018.94
Contributed Capital - Airport	0.00	0.00	0.00	0.00	0.00	8,345.00
CONTRIBUTED CAPITAL - STATE OF LOUISIANA	438,865.98	1,038,431.12	0.00	0.00	0.00	0.00
Contributed Capital - Federal / Airport	13,000.00	13,000.00	0.00	0.00	0.00	0.00
Total Non Operating Revenue (Expenses)	914,867.25	1,515,275.25	5,833.34	35,000.04	84,581.72	1,965,642.71
Net Income for Port of South Louisiana	\$2,256,854.99	\$2,750,793.35	\$1,162,628.20	\$680,946.08	(\$215,852.89)	\$1,495,884.74
Non Port Revenue (Expenses)						
Related to Direct Financing Leases						
Interest Earned on Restricted	0.00	(18.10)	(21,666.66)	(129,999.96)	(37,579.12)	(37,579.12)
Interest Earned on Direct						
Interest Expense on Revenue Bonds						
Total Non Port Revenue (Expenses)	\$0.00	(\$18.10)	(\$21,666.66)	(\$129,999.96)	(\$37,579.12)	(\$37,579.12)
Net Income - Port of South Louisiana	2,256,854.99	2,750,793.35	1,162,628.20	680,946.08	(215,852.89)	1,495,884.74
Non Port Revenue (Expenses)	0.00	(18.10)	(21,666.66)	(129,999.96)	(37,579.12)	(37,579.12)
Total	\$2,256,854.99	\$2,750,775.25	\$1,140,961.54	\$550,946.12	(\$253,432.01)	\$1,458,305.62

Account balances as of 06/30/2021

	<u>Account Balances</u>
<u>Community Bank :</u>	
Certificates of deposits	\$ 200,000.00
<u>Louisiana Asset Management Pool (LAMP) :</u>	
Building Fund	\$ 2,684,712.21
Investment Fund	\$ 3,470,865.34
<u>Regions Bank :</u>	
Operation & Maintenance Account	\$ 14,027,918.54
Payroll (zero balance account)	\$ -
Construction Funds	\$ -
<u>Edward D. Jones :</u>	
Money Market / Cash	\$ 3,352.31
<u>First National Bank of USA :</u>	
Certificates of deposits	\$ 307,907.53
Money Market / Cash	\$ 4,058,224.66
<u>Iberia Bank :</u>	
Account	\$ 2.96
<u>Investar Bank:</u>	
Money Market account	\$ 1,042,430.04
Petty Cash	\$ 1,750.00
 Total Port Funds	
	\$ 25,797,163.59

System: 8/16/2021 3:55:37 PM
 User Date: 8/16/2021

Port of South Louisiana
 VENDOR CHECK REGISTER REPORT
 Payables Management

Page: 1
 User ID: Grant

Ranges:	From:	To:	From:	To:
Check Number	First	Last	Check Date	6/1/2021
Vendor ID	First	Last	Checkbook ID	First
Vendor Name	First	Last		Last

Sorted By: Check Number

* Voided Checks

Check Number	Vendor ID	Vendor Check Name	Check Date	Checkbook ID	Audit Trail Code	Amount
63437	1146	BREAZBALE, SACHSE & WILSON	6/4/2021	O & M CHECKING	PMCHK00001224	\$17,309.69
63438	1162	ADAMS AND REESE LLP	6/4/2021	O & M CHECKING	PMCHK00001224	\$7,500.00
63439	13	NAPA AUTO & TRUCK PARTS	6/4/2021	O & M CHECKING	PMCHK00001224	\$39.37
63440	1434	FUELMAN	6/4/2021	O & M CHECKING	PMCHK00001224	\$778.45
63441	1457	ABADIE & CHAUVIN, INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$901.02
63442	1462	COMCAST	6/4/2021	O & M CHECKING	PMCHK00001224	\$80.88
63443	1483	GLOBAL SAFETY NETWORK, INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$30.95
63444	1492	GUIDRY'S INDUSTRIAL SERVICES	6/4/2021	O & M CHECKING	PMCHK00001224	\$1,250.00
63445	1510	DON'S COUNTRY STORE	6/4/2021	O & M CHECKING	PMCHK00001224	\$48.20
63446	1516	D A EXTERMINATING CO, INC	6/4/2021	O & M CHECKING	PMCHK00001224	\$605.00
63447	1570	URS CORPORATION	6/4/2021	O & M CHECKING	PMCHK00001224	\$6,412.00
63448	1763	MEYER ENGINEERS, LTD.	6/4/2021	O & M CHECKING	PMCHK00001224	\$13,294.10
63449	1771	CURTIS ENVIRONMENTAL SERVICES	6/4/2021	O & M CHECKING	PMCHK00001224	\$700.00
63450	1784	V. J. ROLLO SECURITY SERVICES	6/4/2021	O & M CHECKING	PMCHK00001224	\$6,872.83
63451	1811	THE BETA GROUP	6/4/2021	O & M CHECKING	PMCHK00001224	\$4,060.75
63452	1828	BOH BROS. CONSTRUCTION CO., LL	6/4/2021	O & M CHECKING	PMCHK00001224	\$487,628.87
63453	1935	JAMES PURPERA	6/4/2021	O & M CHECKING	PMCHK00001224	\$2,000.00
63454	1958	GROUP C MEDIA, INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$2,250.00
63455	2001	CENTRAL AUCTION HOUSE	6/4/2021	O & M CHECKING	PMCHK00001224	\$200.00
63456	2035	STAPLES BUSINESS CREDIT	6/4/2021	O & M CHECKING	PMCHK00001224	\$324.94
63457	211	A T & T	6/4/2021	O & M CHECKING	PMCHK00001224	\$628.36
63458	2120	AMKO FENCE	6/4/2021	O & M CHECKING	PMCHK00001224	\$20,804.00
63459	2161	PROFESSIONAL ENGINEERING	6/4/2021	O & M CHECKING	PMCHK00001224	\$7,557.40
63460	2302	ADVANCED CONCEPTS CONSULTING	6/4/2021	O & M CHECKING	PMCHK00001224	\$5,704.00
63461	2337	INS GLOBAL INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$5,303.77
63462	2350	COX BUSINESS	6/4/2021	O & M CHECKING	PMCHK00001224	\$299.36
63463	2358	HYMEL'S TURF & LANDSCAPE	6/4/2021	O & M CHECKING	PMCHK00001224	\$6,780.00
63464	2373	MAINTENANCE DREDGING I, LLC	6/4/2021	O & M CHECKING	PMCHK00001224	\$375,000.00
63465	2410	PRESTIGE FACILITY	6/4/2021	O & M CHECKING	PMCHK00001224	\$150.00
63466	2420	MOBILE SOLVENT SUPPLY, INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$472.87
63467	2434	DUGUE GRAPHICS, LLC	6/4/2021	O & M CHECKING	PMCHK00001224	\$1,486.00
63468	2462	ALIFAX CAPITAL, LLC	6/4/2021	O & M CHECKING	PMCHK00001224	\$313.55
63469	2463	ALIFAX SPECIALTIES, INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$492.90
63470	2496	E&M CONSULTING, INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$704.95
63471	2538	CURRAN & CONNORS, INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$800.00
63472	2548	ABCOM TECHNICAL SERVICES	6/4/2021	O & M CHECKING	PMCHK00001224	\$7,701.40
63473	2654	AMERICAN ASSOCIATION OF PORT A	6/4/2021	O & M CHECKING	PMCHK00001224	\$14,591.00
63474	2665	INTELLIGENT TRANSPORTATION	6/4/2021	O & M CHECKING	PMCHK00001224	\$4,967.75
63475	272	CINTAS CORPORATION #544	6/4/2021	O & M CHECKING	PMCHK00001224	\$1,047.92
63476	2771	EVERETT BONNER ADVERTISING	6/4/2021	O & M CHECKING	PMCHK00001224	\$397.06
63477	2778	PITNEY BOWES	6/4/2021	O & M CHECKING	PMCHK00001224	\$252.75
63478	2792	CIVIL & ENVIRONMENTAL CONSULT	6/4/2021	O & M CHECKING	PMCHK00001224	\$6,744.07
63479	2799	GUY HOPKINS CONSTRUCTION, INC.	6/4/2021	O & M CHECKING	PMCHK00001224	\$272,986.19
63480	2807	WESTSIDE 66	6/4/2021	O & M CHECKING	PMCHK00001224	\$660.00
63481	30	COLONIAL LIFE	6/4/2021	O & M CHECKING	PMCHK00001224	\$400.35
63482	374	CINDY L. MARTIN	6/4/2021	O & M CHECKING	PMCHK00001224	\$101.23
63483	509	GRAINGER	6/4/2021	O & M CHECKING	PMCHK00001224	\$57.76
63484	62	ST. JOHN PARISH UTILITIES	6/4/2021	O & M CHECKING	PMCHK00001224	\$42.63
63485	692	EATEL	6/4/2021	O & M CHECKING	PMCHK00001224	\$30.26
63486	792	NEW YORK LIFE INSURANCE	6/4/2021	O & M CHECKING	PMCHK00001224	\$120.00
63487	952	SOS TECHNOLOGIES	6/4/2021	O & M CHECKING	PMCHK00001224	\$1,500.00
63488	958	DANIELLE TAYLOR	6/4/2021	O & M CHECKING	PMCHK00001224	\$608.56
63489	COM19	P. JOEY MURRAY, III	6/4/2021	O & M CHECKING	PMCHK00001224	\$322.00
63490	COM29	D. PAUL ROBICHAUX	6/4/2021	O & M CHECKING	PMCHK00001224	\$360.00
63491	COM30	STANLEY BAZILE	6/4/2021	O & M CHECKING	PMCHK00001224	\$360.00
63492	COM33	WHITNEY HICKERSON	6/4/2021	O & M CHECKING	PMCHK00001224	\$322.00
63493	COM34	JUDY B. SONGY	6/4/2021	O & M CHECKING	PMCHK00001224	\$470.43
63494	COM35	RYAN BURKS	6/4/2021	O & M CHECKING	PMCHK00001224	\$180.00
63495	COM36	LOUIS JOSEPH	6/4/2021	O & M CHECKING	PMCHK00001224	\$372.14
63496	COM37	ROBBIE LEBLANC	6/4/2021	O & M CHECKING	PMCHK00001224	\$322.00
63497	1916	STLA DEF COMP PLAN/GREAT-WEST	6/4/2021	O & M CHECKING	PMCHK00001225	\$935.58
63498	193	STLA DEF COMP PLAN/GREAT-WEST	6/4/2021	O & M CHECKING	PMCHK00001225	\$11,521.40
63499	2164	OFFICE OF GROUP BENEFITS	6/4/2021	O & M CHECKING	PMCHK00001225	\$629.10
63500	2234	S. J. BEAULIEU, JR.	6/4/2021	O & M CHECKING	PMCHK00001225	\$596.19
63501	2433	ST. JOHN UNITED WAY	6/4/2021	O & M CHECKING	PMCHK00001225	\$194.00
63502	1030	A & P CLEANING SERVICE	6/18/2021	O & M CHECKING	PMCHK00001225	\$5,459.20
63503	1105	HOME DEPOT CREDIT SERVICES	6/18/2021	O & M CHECKING	PMCHK00001225	\$224.80
63504	1111	FISHER'S A&E HARDWARE, INC.	6/18/2021	O & M CHECKING	PMCHK00001225	\$498.04
63505	1191	NYLER P. WILLIAMS	6/18/2021	O & M CHECKING	PMCHK00001225	\$117.20

Port of South Louisiana
 VENDOR CHECK REGISTER REPORT
 Payables Management

* Voided Checks

Check Number	Vendor ID	Vendor Check Name	Check Date	Checkbook ID	Audit Trail Code	Amount
63506	13	NAPA AUTO & TRUCK PARTS	6/18/2021	O & M CHECKING	PMCHK00001226	\$555.49
63507	1390	VICKIE M. LEWIS-CLARK	6/18/2021	O & M CHECKING	PMCHK00001226	\$50.73
63508	1434	FURLMAN	6/18/2021	O & M CHECKING	PMCHK00001226	\$926.02
63509	1455	MONICA A. PIERRE	6/18/2021	O & M CHECKING	PMCHK00001226	\$125.25
63510	1483	GLOBAL SAFETY NETWORK, INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$74.70
63511	1492	GUIDRY'S INDUSTRIAL SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$22,300.00
63512	1500	COE & COMPANY, LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$900.00
63513	155	ST. CHARLES HERALD-GUIDE	6/18/2021	O & M CHECKING	PMCHK00001226	\$843.78
63514	1570	URS CORPORATION	6/18/2021	O & M CHECKING	PMCHK00001226	\$8,838.22
63515	1588	SOUTHERN PIPE & SUPPLY CO.	6/18/2021	O & M CHECKING	PMCHK00001226	\$147.28
63516	1621	WASTE CONNECTIONS BAYOU	6/18/2021	O & M CHECKING	PMCHK00001226	\$638.39
63517	1677	JOEL T. CHAISSON	6/18/2021	O & M CHECKING	PMCHK00001226	\$111.32
63518	1722	JOHN DEERE FINANCIAL	6/18/2021	O & M CHECKING	PMCHK00001226	\$649.00
63519	1760	PATTI CROCKETT	6/18/2021	O & M CHECKING	PMCHK00001226	\$123.78
63520	1762	EUSTIS INSURANCE&BENEFITS, A M	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,500.00
63521	1771	CURTIS ENVIRONMENTAL SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$1,290.00
63522	1775	REPUBLIC SERVICES #042	6/18/2021	O & M CHECKING	PMCHK00001226	\$187.55
63523	1784	V. J. ROLLO SECURITY SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$6,511.86
63524	1791	JEFFERSON SPRINKLER, INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$950.00
63525	1847	GLENBUCK PUBLISHING LTD	6/18/2021	O & M CHECKING	PMCHK00001226	\$1,270.00
63526	1898	MATHERNE'S SUPERMARKET	6/18/2021	O & M CHECKING	PMCHK00001226	\$82.95
63527	2035	STAPLES BUSINESS CREDIT	6/18/2021	O & M CHECKING	PMCHK00001226	\$1,763.15
63528	2050	CARD SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$161.78
63529	2052	CARD SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$3,099.27
63530	2053	CARD SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$467.76
63531	2135	BEES ARE MY BUSINESS	6/18/2021	O & M CHECKING	PMCHK00001226	\$375.00
63532	2195	S & S SPRINKLER CO., LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,472.00
63533	2273	CARD SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,001.35
63534	2302	ADVANCED CONCEPTS CONSULTING	6/18/2021	O & M CHECKING	PMCHK00001226	\$4,742.80
63535	2307	DALE J. HYMEL, JR.	6/18/2021	O & M CHECKING	PMCHK00001226	\$104.00
63536	2337	KHS GLOBAL INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,010.14
63537	2340	SATELLITE SHELTERS, INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$340.00
63538	2345	A A R ELECTRONICS, INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$1,154.00
63539	2358	HYMEL'S TURF & LANDSCAPE	6/18/2021	O & M CHECKING	PMCHK00001226	\$4,180.00
63540	2373	MAINTENANCE DREDGING I, LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$25,300.00
63541	2385	THE DANCE SHOP	6/18/2021	O & M CHECKING	PMCHK00001226	\$70.79
63542	2397	CARD SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,069.05
63543	2400	CARD SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,464.61
63544	2447	GOLDEN RANCH AVIATION	6/18/2021	O & M CHECKING	PMCHK00001226	\$6,000.00
63545	2462	ALLPAX CAPITAL, LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$471.42
63546	2463	ALLPAX SPECIALTIES, INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$504.76
63547	2548	AHCOM TECHNICAL SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$1,035.00
63548	2629	HAI	6/18/2021	O & M CHECKING	PMCHK00001226	\$300.00
63549	2632	VENYU SOLUTIONS, LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$1,002.25
63550	2659	CARD SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$81.11
63551	2662	SABISTON CONSULTANTS	6/18/2021	O & M CHECKING	PMCHK00001226	\$6,500.00
63552	2663	OVERHEAD DOOR COMPANY	6/18/2021	O & M CHECKING	PMCHK00001226	\$720.00
63553	2682	BHOLD ENTERPRISES, LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,450.00
63554	272	CINTAS CORPORATION #544	6/18/2021	O & M CHECKING	PMCHK00001226	\$604.34
63555	2727	VENYU SOLUTIONS, LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$359.98
63556	2781	PIVOTAL GR SOLUTIONS LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,083.00
63557	2792	CIVIL & ENVIRONMENTAL CONSULTI	6/18/2021	O & M CHECKING	PMCHK00001226	\$6,967.44
63558	2794	CAPITAL CITY PRESS	6/18/2021	O & M CHECKING	PMCHK00001226	\$418.12
63559	2796	AUCA WESTERN FIRST AID & SAFETY	6/18/2021	O & M CHECKING	PMCHK00001226	\$334.05
63560	280	MARSE WELDING SUPPLIES, INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$167.40
63561	2809	TechnologyEDGE.com , LLC	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,149.00
63562	2810	CARD SERVICES	6/18/2021	O & M CHECKING	PMCHK00001226	\$742.06
63563	2813	CRESCENTVIEW, LLC DBA MULTIVIS	6/18/2021	O & M CHECKING	PMCHK00001226	\$1,318.00
63564	2815	DOORKING INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$51.95
63565	2825	ROY QUEZAIRE	6/18/2021	O & M CHECKING	PMCHK00001226	\$76.00
63566	44	KENTWOOD SPRINGS	6/18/2021	O & M CHECKING	PMCHK00001226	\$797.39
63567	501	BROCK'S AUTOMOTIVE	6/18/2021	O & M CHECKING	PMCHK00001226	\$377.65
63568	55	N-Y ASSOCIATES, INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$2,447.90
63569	553	TRI-PARISH TROPHIES	6/18/2021	O & M CHECKING	PMCHK00001226	\$89.96
63570	558	INLAND RIVERS, PORTS	6/18/2021	O & M CHECKING	PMCHK00001226	\$825.00
63571	62	ST. JOHN PARISH UTILITIES	6/18/2021	O & M CHECKING	PMCHK00001226	\$626.82
63572	627	CAPITAL CITY PRESS	6/18/2021	O & M CHECKING	PMCHK00001226	\$425.68
63573	847	A T & T MOBILITY	6/18/2021	O & M CHECKING	PMCHK00001226	\$938.55
63574	90	WTC OF NEW ORLEANS	6/18/2021	O & M CHECKING	PMCHK00001226	\$3,000.00
63575	94	RUHR VALLEY PUBLISHING, INC.	6/18/2021	O & M CHECKING	PMCHK00001226	\$1,105.00
63576	99	L'OBSERVATEUR	6/18/2021	O & M CHECKING	PMCHK00001226	\$677.32
63577	1916	STLA DEF COMP PLAN/GREAT-WEST	6/18/2021	O & M CHECKING	PMCHK00001227	\$935.58
63578	193	STLA DEF COMP PLAN/GREAT-WEST	6/18/2021	O & M CHECKING	PMCHK00001227	\$11,157.40
63579	2164	OFFICE OF GROUP BENEFITS	6/18/2021	O & M CHECKING	PMCHK00001227	\$629.10
63580	2234	S. J. BEAULIEU, JR.	6/18/2021	O & M CHECKING	PMCHK00001227	\$596.19
63581	2234	ST. JOHN UNITED WAY	6/18/2021	O & M CHECKING	PMCHK00001227	\$164.00
63582	2433		6/18/2021	O & M CHECKING		

System: 8/16/2021 3:55:37 PM
User Date: 8/16/2021

Port of South Louisiana
VENDOR CHECK REGISTER REPORT
Payables Management

Page: 3
User ID: Grant

* Voided Checks

Check Number	Vendor ID	Vendor Check Name	Check Date	Checkbook ID	Audit Trail Code	Amount
63583	71	LA GROUP BENEFITS PROGRAM	6/18/2021	O & M CHECKING	PMCHK00001227	\$86,592.39
63584	2443	AUX INITIATIVES, LLC	6/18/2021	O & M CHECKING	PMCHK00001228	\$19,812.50
Total Checks:	147				Total Amount of Checks:	\$1,581,263.55



MEMORANDUM

To: Commissioners

From: Grant J. Faucheux
Finance Director

Date: August 16, 2021

Subject: Overview of the Financial Statements

After two months into the new fiscal year, our actual revenues is running below our budgeted revenue by \$210,451. Most of this deficit can be attributed to the grain industry. Our actual revenue numbers should start getting caught up with our budgeted numbers in the next few months. ADM has started receiving ships in August and this will help improve our actual numbers.

Our actual expenses after the first two months are running below our budgeted expenses by \$289,174. As usual with the start of the new fiscal year, we will monitor our expenses to insure we are staying within our budget.

————— *America's Largest Tonnage Port* —————  

P.O. Box 909 LaPlace, Louisiana 70069-0909 855.SLA.PORT 985.652.9278 www.portsl.com

Globalplex Intermodal Terminal

147 Henderson Street Reserve, Louisiana 70084

globalplex@portsl.com

Administrative Office

171 Belle Terre Boulevard LaPlace, Louisiana 70068

info@portsl.com

Executive Regional Airport

355 Airport Road Reserve, Louisiana 70084

FBO X8512 psl-era@portsl.com

Port of South Louisiana
Income Statement
For the Two Months Ending June 30, 2021

	ACTUAL 1 Month Ended 06/30/21	BUDGET 1 Month Ended 06/30/21	VARIANCE Positive (Negative)	ACTUAL 2 Months Ended 06/30/21	BUDGET 2 Months Ended 06/30/21	VARIANCE Positive (Negative)
OPERATING REVENUE:						
Dockage Fees	\$0.00	\$166,666.67	(\$166,666.67)	\$114,825.91	\$333,333.34	(\$218,507.43)
Globalplex - General Cargo Dock	112,643.50	109,619.33	3,024.17	221,884.52	219,238.66	2,645.86
Globalplex - Bulk Dock	1,351,250.00	1,351,250.00	0.00	1,351,250.00	1,351,250.00	0.00
Globalplex - Rentals	132,802.88	132,672.67	130.21	265,475.53	265,345.34	130.19
Harbor Fees	217,817.23	253,916.67	(36,099.44)	489,215.23	507,833.34	(18,618.11)
Rentals	277,900.66	280,678.42	(2,777.76)	555,801.32	561,356.84	(5,555.52)
Foreign Trade Zone Income	26,000.00	15,375.00	10,625.00	26,000.00	30,750.00	(4,750.00)
SECURITY FEE INCOME	140,800.00	158,333.33	(17,533.33)	306,350.00	316,666.66	(10,316.66)
Airport - Fuel Revenue	17,061.67	12,500.00	4,561.67	28,708.83	25,000.00	3,708.83
Airport - Rental Income	8,950.00	5,416.67	3,533.33	13,650.00	10,833.34	2,816.66
Airport - Tie Down Revenue	1,035.00	200.00	835.00	1,095.00	400.00	695.00
Airport - Catering & Vending Machine	0.00	66.67	(66.67)	173.25	133.34	39.91
Water Sales Income	0.00	291.67	(291.67)	0.00	583.34	(583.34)
Sugarcane Revenue	8,251.09	12,916.67	(4,665.58)	18,774.25	25,833.34	(7,059.09)
Rental Income - SOLAPORT (Westbank)	52,000.00	52,000.00	0.00	104,000.00	104,000.00	0.00
Reimbursement of Utilities	28,655.02	25,000.00	3,655.02	63,710.35	50,000.00	13,710.35
Miscellaneous Income	0.00	833.33	(833.33)	32,859.25	1,666.66	31,192.59
TOTAL OPERATING REVENUE	2,375,167.05	2,577,737.10	(202,570.05)	3,593,773.44	3,804,224.20	(210,450.76)

Port of South Louisiana
Income Statement
For the Two Months Ending June 30, 2021

	ACTUAL 1 Month Ended 06/30/21	BUDGET 1 Month Ended 06/30/21	VARIANCE Positive (Negative)	ACTUAL 2 Months Ended 06/30/21	BUDGET 2 Months Ended 06/30/21	VARIANCE Positive (Negative)
Operating Expenses:						
Administrative Expense	\$423.05	\$2,583.33	\$2,160.28	\$1,002.74	\$5,166.66	\$4,163.92
Auditing Expense	0.00	4,583.33	4,583.33	0.00	9,166.66	9,166.66
Bad Debts Expense	0.00	416.67	416.67	0.00	833.34	833.34
Bank Fees	0.00	25.00	25.00	35.00	50.00	15.00
Building Services	5,459.20	5,666.67	207.47	10,918.40	11,333.34	414.94
Catering Expense - Airport	131.76	45.83	(85.93)	131.76	91.66	(40.10)
Computers - Software	2,432.19	3,750.00	1,317.81	5,587.74	7,500.00	1,912.26
Commissioners - Meetings	3,763.25	3,166.67	(596.58)	6,311.25	6,333.34	22.09
Convention Expense	11,468.49	5,833.34	(5,635.15)	18,603.49	11,666.68	(6,936.81)
Delivery Charges	61.34	208.33	146.99	189.66	416.66	227.00
Depreciation Expense	330,050.27	316,666.67	(13,383.60)	658,508.04	633,333.34	(25,174.70)
Dues	1,195.00	5,166.67	3,971.67	16,611.00	10,333.34	(6,277.66)
Employee Benefits	106,733.89	191,250.00	84,516.11	366,624.28	382,500.00	15,875.72
Engineering Fees	0.00	16,666.66	16,666.66	1,000.00	33,333.32	32,333.32
Equipment Rental	3,123.41	2,500.00	(623.41)	5,022.84	5,000.00	(22.84)
Fuel Expense	15,254.71	13,583.33	(1,671.38)	26,536.02	27,166.66	630.64
Insurance Expense	109,859.12	110,416.65	557.53	221,516.96	220,833.30	(683.66)
Legal Expenses	7,500.00	31,250.00	23,750.00	59,356.44	62,500.00	3,143.56
Loss on Disposition of Assets	0.00	250.00	250.00	0.00	500.00	500.00
Maintenance & Repairs	103,218.61	133,091.68	29,873.07	171,619.83	266,183.36	94,563.53
Management Services - Ponds	1,290.00	1,916.67	626.67	3,340.00	3,833.34	493.34
Medical Expenses	1,551.47	833.33	(718.14)	1,712.12	1,666.66	(45.46)
Mileage Expenses	0.00	250.00	250.00	203.58	500.00	296.42
Miscellaneous Expense	17.88	166.67	148.79	173.17	333.34	160.17
Permits & License Fees	0.00	1,666.67	1,666.67	0.00	3,333.34	3,333.34
Port Planning, Promotion & Dev.	10,041.83	30,250.00	20,208.17	65,895.61	60,500.00	(5,395.61)
Port Safety & Security	16,751.75	31,250.00	14,498.25	31,320.04	62,500.00	31,179.96
Postage Expense	0.00	625.00	625.00	0.00	1,250.00	1,250.00
Printing Expense	482.00	416.67	(75.33)	984.00	833.34	(150.66)

Port of South Louisiana
Income Statement
For the Two Months Ending June 30, 2021

	ACTUAL 1 Month Ended 06/30/21	BUDGET 1 Month Ended 06/30/21	VARIANCE Positive (Negative)	ACTUAL 2 Months Ended 06/30/21	BUDGET 2 Months Ended 06/30/21	VARIANCE Positive (Negative)
Professional Fees	\$25,967.60	\$63,750.00	\$37,782.40	\$72,476.60	\$127,500.00	\$55,023.40
Publishing	243.78	875.00	631.22	2,571.82	1,750.00	(821.82)
Salaries	215,018.94	291,035.49	76,016.55	498,250.86	582,070.98	83,820.12
Subscriptions	4,740.00	1,083.33	(3,656.67)	5,019.99	2,166.66	(2,853.33)
Supplies	3,388.27	5,475.01	2,086.74	8,838.75	10,950.02	2,111.27
Telephone & Facsimile	10,456.39	8,833.33	(1,623.06)	17,024.78	17,666.66	641.88
Training	1,000.00	1,000.00	0.00	1,000.00	2,000.00	1,000.00
Uniforms	1,208.68	1,833.33	624.65	3,106.92	3,666.66	559.74
Utilities Expense	40,336.43	35,333.34	(5,003.09)	76,761.65	70,666.68	(6,094.97)
Total Operating Expenses	1,033,179.31	1,323,714.67	290,535.36	2,368,255.34	2,647,429.34	289,174.00
Income From Operations	1,341,987.74	1,254,022.43	87,965.31	1,235,518.10	1,156,794.86	78,723.24

Port of South Louisiana
Income Statement
For the Two Months Ending June 30, 2021

	ACTUAL 1 Month Ended 06/30/21	BUDGET 1 Month Ended 06/30/21	VARIANCE Positive (Negative)	ACTUAL 2 Months Ended 06/30/21	BUDGET 2 Months Ended 06/30/21	VARIANCE Positive (Negative)
Non Operating Revenue (Expenses):						
Interest Earned on Investments	\$891.50	\$2,916.67	(\$2,025.17)	\$1,734.36	\$5,833.34	(\$4,098.98)
Contributed Capital - Port Security Grant	4,016.53	0.00	4,016.53	4,016.53	0.00	4,016.53
Contributed Capital - Facility Planning & Control	458,093.24	0.00	458,093.24	458,093.24	0.00	458,093.24
CONTRIBUTED CAPITAL - STATE OF LOUISIANA	438,865.98	0.00	438,865.98	1,038,431.12	0.00	1,038,431.12
Contributed Capital - Federal / Airport	13,000.00	0.00	13,000.00	13,000.00	0.00	13,000.00
Total Non Operating Revenue (Expenses)	914,867.25	2,916.67	911,950.58	1,515,275.25	5,833.34	1,509,441.91
Net Income for Port of South Louisiana	\$2,256,854.99	\$1,256,939.10	\$999,915.89	\$2,750,793.35	\$1,162,628.20	\$1,588,165.15
Non Port Revenue (Expenses)						
Related to Direct Financing Leases						
Interest Earned on Restricted						
Interest Earned on Direct						
Interest Expense on Revenue Bonds	0.00	(10,833.33)	10,833.33	(18.10)	(21,666.66)	21,648.56
Total Non Port Revenue (Expenses)	\$0.00	(\$10,833.33)	\$10,833.33	(\$18.10)	(\$21,666.66)	\$21,648.56
Net Income - Port of South Louisiana	2,256,854.99	1,256,939.10	999,915.89	2,750,793.35	1,162,628.20	1,588,165.15
Non Port Revenue (Expenses)	0.00	(10,833.33)	10,833.33	(18.10)	(21,666.66)	21,648.56
Total	\$2,256,854.99	\$1,246,105.77	\$1,010,749.22	\$2,750,775.25	\$1,140,961.54	\$1,609,813.71

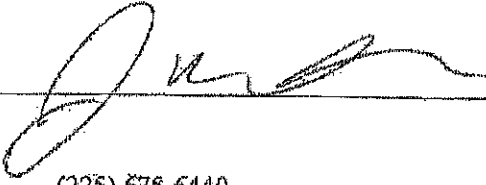
Demolition of Houses in St. James Parish

Company Name	1351 Hwy. 18	1359 Hwy.18	1407 Hwy. 18	1415 Hwy. 18	1491 Hwy. 18	Total Cost
Tiger Demolition (License #70192)	\$7,900.00	\$7,100.00	\$27,900.00	\$10,900.00	\$18,900.00	\$72,700.00
The Demo Diva, LLC (DBE) (License #48724)	\$15,750.00	\$9,000.00	\$34,600.00	\$16,800.00	\$38,350.00	\$114,500.00
Mayer Building Company, LLC (License #52207)	\$44,628.00	\$44,628.00	\$44,628.00	\$44,628.00	\$44,628.00	\$223,140.00

**PROPOSER INFORMATION FORM
REQUEST FOR QUOTATION
PORT OF SOUTH LOUISIANA
DEMOLITION OF HOMES AND OTHER IMPROVEMENTS
LOCATED IN ST. JAMES PARISH**

Company Name Tiger Demolition Inc.

Contact Person Jon Sigur Title Owner/President

Signature  Date: July 29, 2021

Phone number (225) 675-6440

Email address jon@tigerdemolition.com

I, the undersigned contractor, have inspected the properties and familiarized myself with the requirements of the aforementioned and fully understand the extent and the character of the work to be done.

I, propose to furnish all the labor, work and equipment to accomplish all of the work required.

I have read and am in full accord with the aforementioned work requirements and, in being agreement there with makes the following lump sum proposal:

I propose to complete all of the work in accordance with the specifications and in a good workmanlike manner for the sum of

\$72,700.00 (Seventy-two thousand seven hundred) Dollars

Date: 07/29/2021

Please attach copy of contractor's license.

Please list cost per house

HOUSES - EAST TO WEST

1351 Highway 18 \$7,900.00

1359 Highway 18 \$7,100.00

**THE HOUSE (LARGE BROWN BRICK HOME) LOCATED AT
1367 HIGHWAY 18 IS NOT BEING DEMOLISHED.**

1407 Highway 18 \$27,900.00

1415 Highway 18 \$10,900.00

1491 Highway 18 \$18,900.00




47387 LAUREL RIDGE RD. • ST. AMANT, LA 70774

225-675-6440

**PROPOSER INFORMATION FORM
REQUEST FOR QUOTATION
PORT OF SOUTH LOUISIANA
DEMOLITION OF HOMES AND OTHER IMPROVEMENTS
LOCATED IN ST. JAMES PARISH**

Company Name The Demo Diva, LLC

Contact Person Simone Bruni Title President

Signature  Date: 7/26/2021

Phone number 504-908-0033

Email address simone@demodiva.com

I, the undersigned contractor, have inspected the properties and familiarized myself with the requirements of the aforementioned and fully understand the extent and the character of the work to be done.

I, propose to furnish all the labor, work and equipment to accomplish all of the work required.

I have read and am in full accord with the aforementioned work requirements and, in being agreement there with makes the following lump sum proposal:

I propose to complete all of the work in accordance with the specifications and in a good workmanlike manner for the sum of

one hundred fourteen thousand five hundred ^{00/100} Dollars

Date: 7/26/2021

Please attach copy of contractor's license.

Please list cost per house

HOUSES - EAST TO WEST

1351 Highway 18 \$ 15,750.00

1359 Highway 18 \$ 9,000.00

**THE HOUSE (LARGE BROWN BRICK HOME) LOCATED AT
1367 HIGHWAY 18 IS NOT BEING DEMOLISHED.**

1407 Highway 18 \$ 34,000.00


1415 Highway 18 \$ 16,800.00

1491 Highway 18 \$ 38,350.00

PROPOSER INFORMATION FORM
REQUEST FOR QUOTATION
PORT OF SOUTH LOUISIANA
DEMOLITION OF HOMES AND OTHER IMPROVEMENTS
LOCATED IN ST. JAMES PARISH

Company Name MAHER BUILDING COMPANY, LLC

Contact Person RYAN P. MAHER Title OWNER

Signature  Date: 7-30-21

Phone number 504 315 8423

Email address RDMAHER@MAHERBUILT.COM

I, the undersigned contractor, have inspected the properties and familiarized myself with the requirements of the aforementioned and fully understand the extent and the character of the work to be done.

I, propose to furnish all the labor, work and equipment to accomplish all of the work required.

I have read and am in full accord with the aforementioned work requirements and, in being agreement there with makes the following lump sum proposal:

I propose to complete all of the work in accordance with the specifications and in a good workmanlike manner for the sum of \$223,140.00

TWO HUNDRED TWENTY THREE THOUSAND ONE HUNDRED FORTY Dollars

Date: 7-30-21

Please attach copy of contractor's license.

Please list cost per house

HOUSES - EAST TO WEST

1351 Highway 18 \$44,628

1359 Highway 18 \$44,628

**THE HOUSE (LARGE BROWN BRICK HOME) LOCATED AT
1367 HIGHWAY 18 IS NOT BEING DEMOLISHED.**

1407 Highway 18 \$44,628

1415 Highway 18 \$44,628

1491 Highway 18 \$44,628

Reference Only - RDM

INTERIM AGREEMENT

This Interim Agreement is entered into by and between the Port of South Louisiana Commission (the "Commission"), as Lessor, and Baumer Foods, Inc. ("Baumer Foods"), as Lessee.

WHEREAS, the Commission and Baumer Foods have a certain lease agreement dated February 15, 2006 which has been the subject of certain written lease amendments (collectively the "Lease") for certain premises located in Globalplex, Reserve, Louisiana which premises (the "Leased Premises") are defined and fully described in the Lease.

WHEREAS, the rent paid by Baumer Foods under the Lease for the month of June 2021 was \$49,894.57 for the month.

WHEREAS, the term of the Lease expired on June 30, 2021 and the option to renew was not timely exercised.

WHEREAS, the Commission and Baumer Foods would like a three-month period to try and work out the terms of a mutually acceptable new or amended lease for the Leased Premises with Baumer Foods staying at the Leased Premises during that three-month period.

NOW THEREFORE, for the mutual consideration set forth herein, the sufficiency of which is hereby acknowledged, the Commission and Baumer Foods (collectively the "Parties") hereby agree as follows:

1. Notwithstanding the Holding Over provision of Article XV of the Lease, Baumer Foods shall have the right to use the Leased Premises for three months commencing on July 1, 2021 upon timely payment of the monthly rent, and the term of the Lease which would have expired on June 30, 2021 is hereby extended for three months until and through September 30, 2021.
2. Notwithstanding the Holding Over provision of Article XV of the Lease, the rent to be paid for each month for the three months commencing on July 1, 2021 shall be \$49,894.57 per month payable on or before the 1st day of each month. The rent for July 2021 has been paid by Baumer Foods and received by the Commission.
3. Any new or amended lease to be entered by the Parties shall not be binding on the Parties unless it is in writing and signed by the Parties.
4. The term of this Interim Agreement shall expire on September 30, 2021.
5. All other terms and conditions of the Lease shall remain in full force and effect except as amended herein.
6. This Interim Agreement may be executed in counterparts which together may serve as an original and a fax or pdf (electronic) copy may serve as an original.

7. This Interim Agreement may be extended for any additional month or months provided there is mutual agreement between the parties for such an extension and the extension is done so in writing signed by both the Commission and Baumer Foods.

THUS, DONE AND EXECUTED on the date or dates set forth below.

WITNESSES:

PORT OF SOUTH LOUISIANA
COMMISSION

Print Name: _____

By:

Name: _____
Title: _____
Date: _____

Print Name: _____

WITNESSES:

BAUMER FOODS, INC.

Michelle McDaniel
Print Name: Michelle McDaniel

By:

Bo Pepper Baumer
Name: Bo Pepper Baumer
Title: President
Date: 8/2/21

Chelsae Dupepe
Print Name: Chelsae Dupepe

C

**Scope of Work
AIMS Group, Inc.**

Port of South Louisiana
Holcim Dock Repair Resident Inspections

Our understanding of the scope of work is as follows:

Not to Exceed Fee based on actual labor costs and expenses. Assumed 19 weeks of inspections and a total of 60 hours of overtime. Office support staff and coordination for resident inspection efforts.

RESIDENT INSPECTION SERVICES:

ENGINEER shall provide competent resident inspector(s) (Resident Project Representative) at the Site to assist the Architect/Engineer and to provide more extensive observation of the Contractor's work. The Duties, Responsibilities, and Limitations of Authority of the Resident Project Representative are provided in as follows:

Duties, Responsibilities, and Limitations of Authority of Resident Project Representative

A. Engineer shall furnish a Resident Project Representative ("RPR"), assistants, and other field staff to assist Engineer/Architect in observing progress and quality of Work. The RPR, assistants, and other field staff under this Exhibit A may provide full time representation or may provide representation to a lesser degree.

B. Through such additional observations of Contractor's work in progress and field checks of materials and equipment by the RPR and assistants, Engineer shall endeavor to provide further protection for Owner against defects and deficiencies in the Work. However, Engineer shall not, during such visits or as a result of such observations of Contractor's work in progress, supervise, direct, or have control over Contractor's Work nor shall Engineer have authority over or responsibility for the means, methods, techniques, sequences, or procedures of construction selected or used by Contractor, for security or safety at the Site, for safety precautions and programs incident to the Contractor's work in progress, for any failure of Contractor to comply with Laws and Regulations applicable to Contractor's performing and furnishing the Work, or responsibility for Contractor's failure to furnish and perform the Work in accordance with the Contract Documents. In addition, the specific terms set forth in Section A.1.05 of the Exhibit A of the Agreement are applicable.

C. The duties and responsibilities of the RPR are as follows:

1. General: RPR is Engineer/Architect's agent at the Site, will act as directed by and under the supervision of Engineer/Architect, and will confer with Engineer/Architect regarding RPR's actions. RPR's dealings in matters pertaining to the Contractor's work in progress shall in general be with Engineer/Architect and Contractor, keeping Owner advised as

necessary. RPR's dealings with subcontractors shall only be through or with the full knowledge and approval of Contractor. RPR shall generally communicate with Owner with the knowledge of and under the direction of Engineer/Architect.

2. Schedules: Review the progress schedule, schedule of Shop Drawings and Sample submittals, and schedule of values prepared by Contractor and consult with Engineer/Architect concerning acceptability.
3. Conferences and Meetings: Attend meetings with the Contractor, such as preconstruction conferences, progress meetings, job conferences and other project related meetings, and prepare and circulate copies of minutes thereof.
4. Liaison:
 - a. Serve as Engineer/Architect's liaison with Contractor, working principally through Contractor's superintendent, assist in providing information regarding the intent of the Contract Documents.
 - b. Assist Engineer/Architect in serving as Owner's liaison with Contractor when Contractor's operations affect Owner's on site operations.
 - c. Assist in obtaining from Owner additional details or information, when required for proper execution of the Work.
5. Interpretation of Contract Documents: Report to Engineer/Architect when clarifications and interpretations of the Contract Documents are needed and transmit to Contractor clarifications and interpretations as issued by Engineer/Architect.
6. Shop Drawings and Samples:
 - a. Record date of receipt of Samples and approved Shop Drawings.
 - b. Receive Samples which are furnished at the Site by Contractor, and notify Engineer/Architect of availability of Samples for examination.
 - c. Advise Engineer/Architect and Contractor of the commencement of any portion of the Work requiring a Shop Drawing or Sample submittal for which RPR believes that the submittal has not been approved by Engineer/Architect.
7. Modifications: Consider and evaluate Contractor's suggestions for modifications in Drawings or Specifications and report such suggestions, together with RPR's recommendations, to Engineer/Architect. Transmit to Contractor in writing decisions as issued by Engineer/Architect.

8. Review of Work and Rejection of Defective Work:

- a. Conduct on Site observations of Contractor's work in progress to assist Engineer/Architect in determining if the Work is in general proceeding in accordance with the Contract Documents.
- b. Report to Engineer/Architect whenever RPR believes that any part of Contractor's work in progress will not produce a completed Project that conforms generally to the Contract Documents or will imperil the integrity of the design concept of the completed Project as a functioning whole as indicated in the Contract Documents, or has been damaged, or does not meet the requirements of any inspection, test or approval required to be made; and advise Engineer/Architect of that part of work in progress that RPR believes should be corrected or rejected or should be uncovered for observation, or requires special testing, inspection or approval.

9. Inspections, Tests, and Systems Startups:

- a. Consult with Engineer/Architect in advance of scheduled major inspections, tests, and systems startups of important phases of the Work.
- b. Verify that tests, equipment, and systems start-ups and operating and maintenance training are conducted in the presence of appropriate Owner's personnel, and that Contractor maintains adequate records thereof.
- c. Observe, record, and report to Engineer/Architect appropriate details relative to the test procedures and systems start-ups.
- d. Accompany visiting inspectors representing public or other agencies having jurisdiction over the Project, record the results of these inspections, and report to Engineer/Architect.

10. Records:

- a. Maintain at the Site orderly files for correspondence, reports of job conferences, reproductions of original Contract Documents including all Change Orders, Field Orders, Work Change Directives, Addenda, additional Drawings issued subsequent to the execution of the Contract, Engineer/Architect's clarifications and interpretations of the Contract Documents, progress reports, Shop Drawing and Sample submittals received from and delivered to Contractor, and other project related documents.
- b. Prepare a daily report or keep a diary or log book, recording Contractor's hours on the Site, weather conditions, data relative to questions of Change Orders, Field Orders, Work Change Directives, or changed conditions, Site visitors, daily activities, decisions,

observations in general, and specific observations in more detail as in the case of observing test procedures; and send copies to Engineer/Architect.

c. Record names, addresses, fax numbers, e-mail addresses, web site locations, and telephone numbers of all Contractors, subcontractors, and major suppliers of materials and equipment.

d. Maintain records for use in preparing Project documentation.

e. Upon completion of the Work, furnish original set of RPR Project documentation to Engineer/Architect.

11. Reports:

a. Furnish to Engineer/Architect periodic reports as required of progress of the Work and of Contractor's compliance with the progress schedule and schedule of Shop Drawing and Sample submittals.

b. Draft and recommend to Engineer/Architect proposed Change Orders, Work Change Directives, and Field Orders. Obtain backup material from Contractor.

c. Furnish to Engineer/Architect and Owner copies of all inspection, test, and system start-up reports.

d. Immediately notify Engineer/Architect of the occurrence of any Site accidents, emergencies, acts of God endangering the Work, damage to property by fire or other causes, or the discovery of any Constituent of Concern.

12. Payment Requests: Review Applications for Payment with Contractor for compliance with established procedure for their submission and forward with recommendations to Engineer/Architect, noting particularly the relationship of the payment requested to the schedule of values, Work completed, and materials and equipment delivered at the Site but not incorporated in the Work.

13. Certificates, Operation and Maintenance Manuals: During the course of the Work, verify that materials and equipment certificates, operation and maintenance manuals and other data required by the Specifications to be assembled and furnished by the Contractor are applicable to the items actually installed and in accordance with the Contract Documents, and have these documents delivered to Engineer/Architect for review and forwarding to Owner prior to payment for that part of the Work.

14. Completion:

- a. Participate in a Substantial Completion inspection, assist in the determination of Substantial Completion and preparation of lists of items to be completed or corrected.
- b. Participate in a final inspection in the company of Engineer/Architect, Owner, and Contractor and prepare a final list of items to be completed and deficiencies to be remedied.
- c. Observe whether all items on the final list have been completed or corrected and make recommendations to Engineer/Architect concerning acceptance and issuance of the Notice of Acceptability of the Work.

D. Resident Project Representative shall not:

1. Authorize any deviation from the Contract Documents or substitutions of materials or equipment (including "or-equal" items).
2. Exceed limitations of Engineer/Architect's authority as set forth in the Agreement or the Contract Documents.
3. Undertake any of the responsibilities of Contractor, subcontractors, suppliers, or Contractor's superintendent.
4. Advise on, issue directions relative to, or assume control over any aspect of the means, methods, techniques, sequences or procedures of Contractor's work unless such advice or directions are specifically required by the Contract Documents.
5. Advise on, issue directions regarding, or assume control over safety practices, precautions, and programs in connection with the activities or operations of Owner or Contractor.
6. Participate in specialized field or laboratory tests or inspections conducted off-site by others except as specifically authorized by Engineer/Architect.
7. Accept Shop Drawing or Sample submittals from anyone other than Contractor.
8. Authorize Owner to occupy the Project in whole or in part.

Holcim Dock Repair Resident Inspection Services Port of South Louisiana AIMS Group, Inc.				Contract #	
Date: 8/17/2021				PAGE 1 OF 3	
Proposal Summary Sheet					
(1) Direct Labor Cost (See Page 2 of 3)					
Discipline	Amount	Unit	Rate	Total	
Sr. Principal	4	Hours	\$265.00	\$1,060.00	
Engineering Manager	20	Hours	\$215.00	\$4,300.00	
Professional Engineer V	53	Hours	\$170.00	\$9,010.00	
Construction Inspector (Overtime)	60	Hours	\$82.80	\$4,968.00	
Construction Inspector	762	Hours	\$69.00	\$52,578.00	
	0	Hours	\$0.00	\$0.00	
	0	Hours	\$0.00	\$0.00	
	0	Hours	\$0.00	\$0.00	
	0	Hours	\$0.00	\$0.00	
Clerical II	0	Hours	\$75.00	\$0.00	
Total Direct Labor Costs		899	\$71,916.00		
(2) Materials and Supplies					
Total for Reproduction	1	LS	\$0.00	\$0.00	
Total for Materials and Supplies (not reproduction)	1	LS	\$0.00	\$0.00	
Total Materials and Supplies		\$0.00			
(3) Travel (See Page 3 of 3)					
See attachment	1	LS	\$ 3,080.00	\$3,080.00	
Total Travel		\$3,080.00			
			SUBTOTAL		
			\$74,996.00		
TOTAL PROPOSAL					
\$74,996.00					

Holcim Dock Repair Resident Inspection Services										Contract #	
Port of South Louisiana										0	
AIMS Group, Inc.										8/17/2021	
74996										PAGE 2 OF 3	
Task Description	Number of Drawings	Sr. Principal	Engineering Manager	Professional Engineer	Construction Inspector (Overtime)	Construction Inspector	Clerical II	Total Labor - Hours	Total Labor - Cost		
Project Management		265.00	215.00	170.00	82.80	69.00	75.00				
Project Oversight & Coordination		2	16	53			0	71	\$12,980.00		
Coordination With Client		2	4	0			0	6	\$1,390.00		
							0	0	\$0.00		
Total Project Management								77	\$14,370.00		
Task 1 Inspection											
Field Inspection		0	0	0	60	762	0	822	\$57,546.00		
		0	0	0	0	0	0	0	\$0.00		
		0	0	0	0	0	0	0	\$0.00		
								0	\$0.00		
Total Task 1 Inspection								822	\$57,546.00		
Total Hours		4	20	53	60	762	0	899	\$71,916.00		
Total Labor cost		\$1,060.00	\$4,300.00	\$9,010.00	\$4,968.00	\$52,578.00	\$0.00				

D

STATE OF LOUISIANA
DEPT. OF TRANSPORTATION & DEVELOPMENT
REVISED FEB '03 FOR USE ON DOTD LOUISIANA PORT CONSTRUCTION &
DEVELOPMENT PRIORITY PROGRAM PROJECTS
PLAN CHANGE AND/OR SPECIAL AGREEMENT

NO. Change Order No. 3

DATE: August 4, 2021

S. P. NO. H.009331 H.012208	PARISH St. John the Baptist
PROJECT NAME Globalplex Intermodal Dock Reinforcement Globalplex Dock Equipment Improvements	JOB NO. AECOM - 60517344 AECOM - 60570736 Providence Engineering and Design, LLC - 890-004-PED

ENGINEERS DESCRIPTION, EXPLANATION AND ESTIMATED COST OF PROPOSED REVISION

1. Revise lump sum pricing for Item **RFC-005** *Crane Auxiliary Shore Power (Credit)*. During shop drawing review phase and in coordination with the Contractor, Stevedore and Port, revisions and adjustments were proposed to some materials comprising the crane auxiliary shore power system. Specifically, a revised routing of electrical conduit is included, and the cable trench cover material is proposed to be revised from steel to rubber. The rubber material for the cable trench will be made with existing portions of the panzer belt cable tray cover that is currently in place at the dock. The rubber panzer belt material is in good condition and has been in successful service at the dock existing cable trench. The revisions and adjustments to this item result in a net credit of \$35,600.00 and the total lump sum price will be adjusted accordingly for this work.
2. Add new pay item **RFC-007** *Additional Rail Grounding*. During installation of new crane rail grounding at the underside of the dock, the Contractor identified a condition of the existing grounding cable that differed from that noted on the existing drawings. The existing grounding cable is installed within the concrete deck and penetrates through the crane rail pour stop plate. In order to make the connection for grounding of the new landside crane rail, additional cad-weld, grounding jumper cables and pigtail wires to existing grounding connections are required.
3. Add new pay item **RFC-008** *Existing Landside Rail Nelson Studs (Credit)*. During removal of the existing landside crane rail, the Contractor identified that the existing crane rail clip bolts could be cleaned and remain in place. With the crane rail clips in place, additional welded studs that are included in the plans would not specifically be required and could be eliminated for a credit. The existing landside rail pocket will be reinforced with rebar and filled with concrete after full removal of the existing landside rail.
4. Add new pay item **RFC-009** *Dock Lighting (Credit)*. During installation of the new dock lighting, the contractor indicated that the proposed larger junction box sizes would not fit with existing conditions and the new lights. Therefore, it was recommended that the exiting junction boxes be re-used with a replacement of deteriorated gaskets to prevent leakage. A cost credit is available due to the re-use of existing junction boxes for a savings in labor and materials.
5. Add new pay item **RFC-010** *Crane Boom Cradle Support*. Due to coordination with the crane manufacturer, the overall height of the boom support needs to be raised to accommodate the steel boom cradle device. The overall support consists of 4-stacked standard shipping containers. The crane boom cradle support is proposed to be built-up out of steel wide flange members to provide the bearing support and overall height needed to support the boom cradle device for use when the crane is in the stowed position.
6. Add new pay item **RFC-011** *Rail Survey (KoneCrane)*. Prior to crane delivery, a specialized three-dimensional rail survey is proposed to be performed by the selected crane manufacturer, KoneCrane's U.S. rail group. The survey will evaluate the waterside and landside rails over the 500', Phase 1 - crane delivery portion of the dock at the downriver end of the Finger Pier. The data will be compiled in a report and compared to operational rail tolerance criteria required by the new KoneCrane machines. *Note that this item is not a LADOTD item but will be included in the overall contract.

7. Add new pay item **RFC-012 Additional Knee Brace Welding**. The Contractor noted in RFI-034 that existing conditions of the dock framing differed from that which was noted on the original drawings. Specifically, the W33 girders were shimmed at some locations where they bear atop the pile cap plates. The shims create a gap between the existing girder framing and the proposed new steel knee braces which are to be welded to the girder and pile to supplement the capacity of the structure. AECOM recommends that this gap be shimmed tight with steel shims and fully welded around all-sides to seal weld the connection. Cost associated with this additional welding and shimming for the new knee brace connections is included in **RFC-012**.
8. Add new pay item **RFC-013 Dock Modifications at Deck Surface**. While on site at the construction progress meeting on August 4th, 2021 AECOM observed that the top of concrete elevation at the new landside rail is placed higher than the top of rail elevation. Upon further investigation, it was determined that the concrete deck infill was placed to match top of existing concrete elevation whereas the new landside rail was placed in accordance with the rail vertical and horizontal alignment criteria matching the position of the existing waterside rail. Additionally, the existing concrete deck thickness in the Finger Pier portion of the dock was found to be thicker than noted on the existing design drawings which led to a larger discrepancy in top of concrete versus top of rail elevations. AECOM inquired with the crane manufacturer (KoneCrane) to review these as-built conditions relative to their final crane design and shop drawings. In review and discussion with KoneCrane, it was identified that there are some components of the crane which have tight ground clearance requirements (1" minimum at the lowest point). Therefore, in order for the new cranes to function properly on the rail system without obstruction from the concrete deck, an adjustment is required to be made to the concrete to lower its elevation to match flush with top of rail. To accommodate this requirement, AECOM and Boh Bros reviewed several alternatives to modify the deck surface and/or rail. A solution was developed which involves hydro-demolition of the upper 5" of the existing concrete deck surface, trimming the steel pour stop plate to match top of rail elevation and then replacing concrete infill with slopes that will provide necessary ground clearance. Along the length of the rail, the crane boom tie-downs and stowage pin sockets will also need to be lowered. The scope, cost and schedule for this work is outlined in **RFC-013**. Timely completion of this work is imperative as to not delay crane shipment and delivery to the dock. The crane fabrication is complete and KoneCrane are scheduled for ship loading within the next few weeks. This work is proposed to be performed on a time and materials basis by the contractor with ceiling price of \$250,000.

ITEM NO.	ITEM	UNIT	UNIT PRICE	REVISED		ORIGINAL	
				QUANTITY	AMOUNT	QUANTITY	AMOUNT
RFC-005	Crane Auxiliary Shore Power (Credit)	1	LS	1	\$505,400	1	\$541,000
RFC-007	Additional Rail Grounding	1	LS	1	\$26,400	0	\$0
RFC-008	Existing Landside Rail NelsonStuds (Credit)	1	LS	1	– \$23,823.81	0	\$0
RFC-009	Dock Lighting (Credit)	1	LS	1	– \$7,647.22	0	\$0
RFC-010	Crane Boom Cradle Support	1	LS	1	\$31,892.77	0	\$0
RFC-011	Rail Survey (KoneCrane)	1	LS	1	\$8,004.48	0	\$0
RFC-012	Additional Knee Brace Welding	1	LS	1	\$7,911.90	0	\$0
RFC-013	Dock Modifications at Deck Surface	1	LS	1	\$250,000	0	\$0
ADDITIONAL CONTRACT DAYS REQUESTED 0		AMOUNT OF (OVER RUN) / (UNDER RUN) \$257,138.12		TOTAL	\$798,138.12	TOTAL	\$541,000
REVISED CONTRACT COMPLETION DATE: 3/1/2022				REVISED CONTRACT AMOUNT: \$7,579,721.41			

IT IS MUTUALLY AGREED TO PERFORM AND ACCEPT THE ABOVE REVISIONS IN ACCORDANCE WITH ORIGINAL CONTRACT AND APPLICABLE SPECIFICATIONS AT THE ABOVE PRICES.

APPROVED:

AECOM

Engineer

APPROVED:

Bah Bros. Construction Co., LLC

Contractor

APPROVED:

Port of South Louisiana

Owner

By: _____

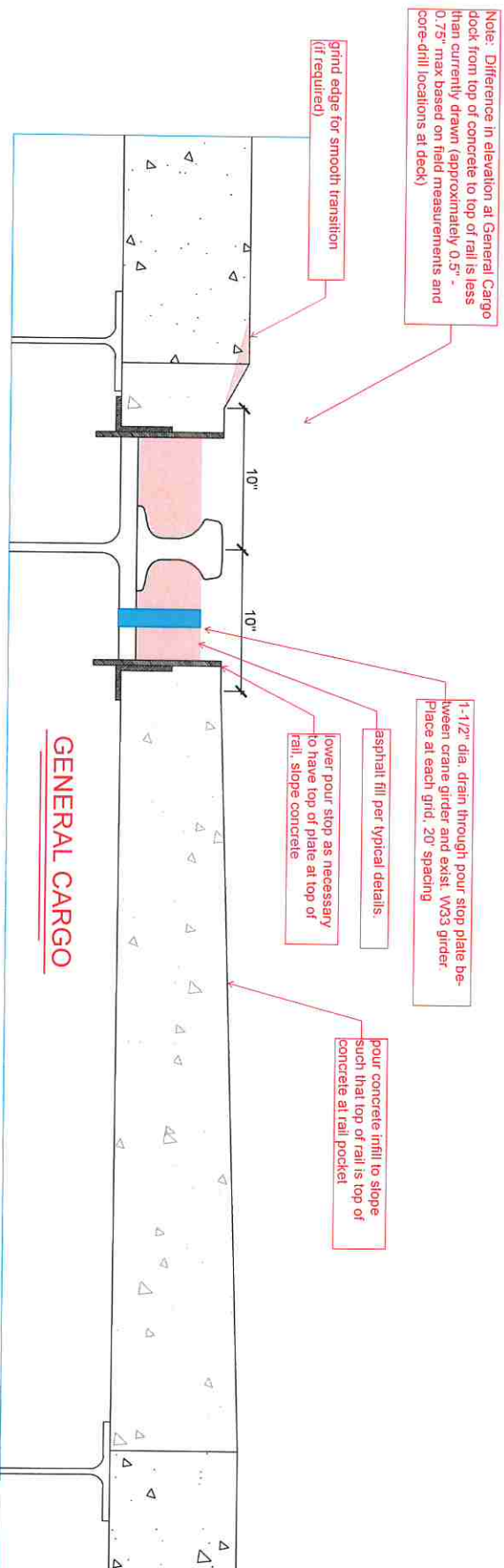
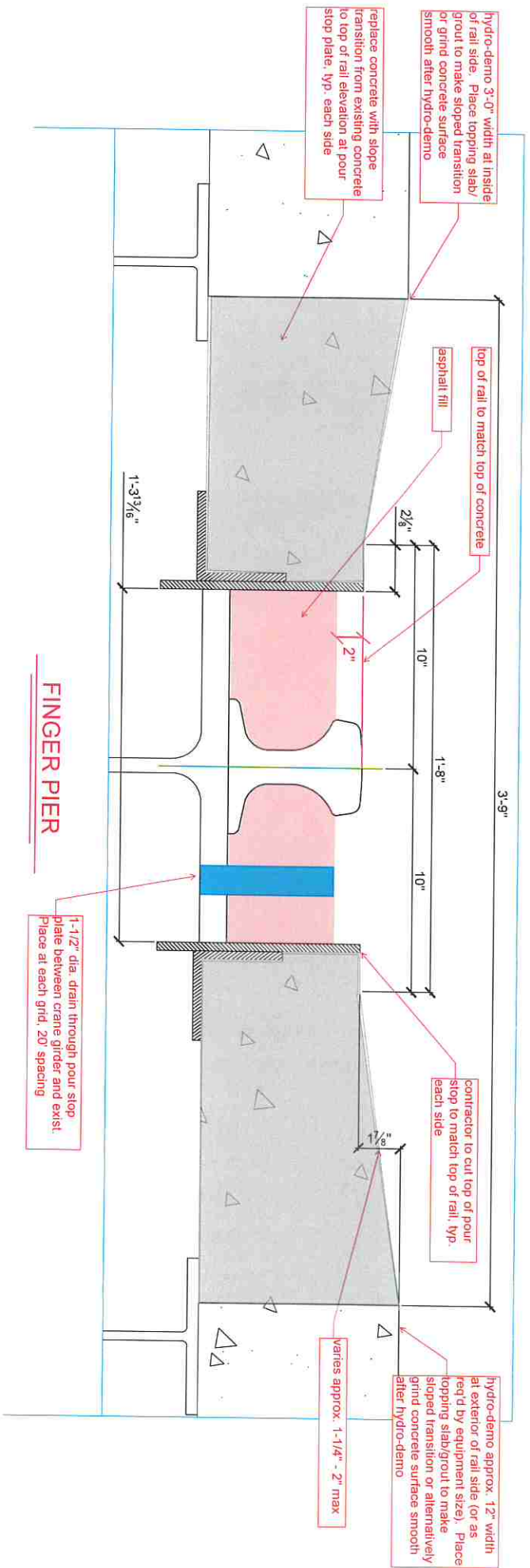
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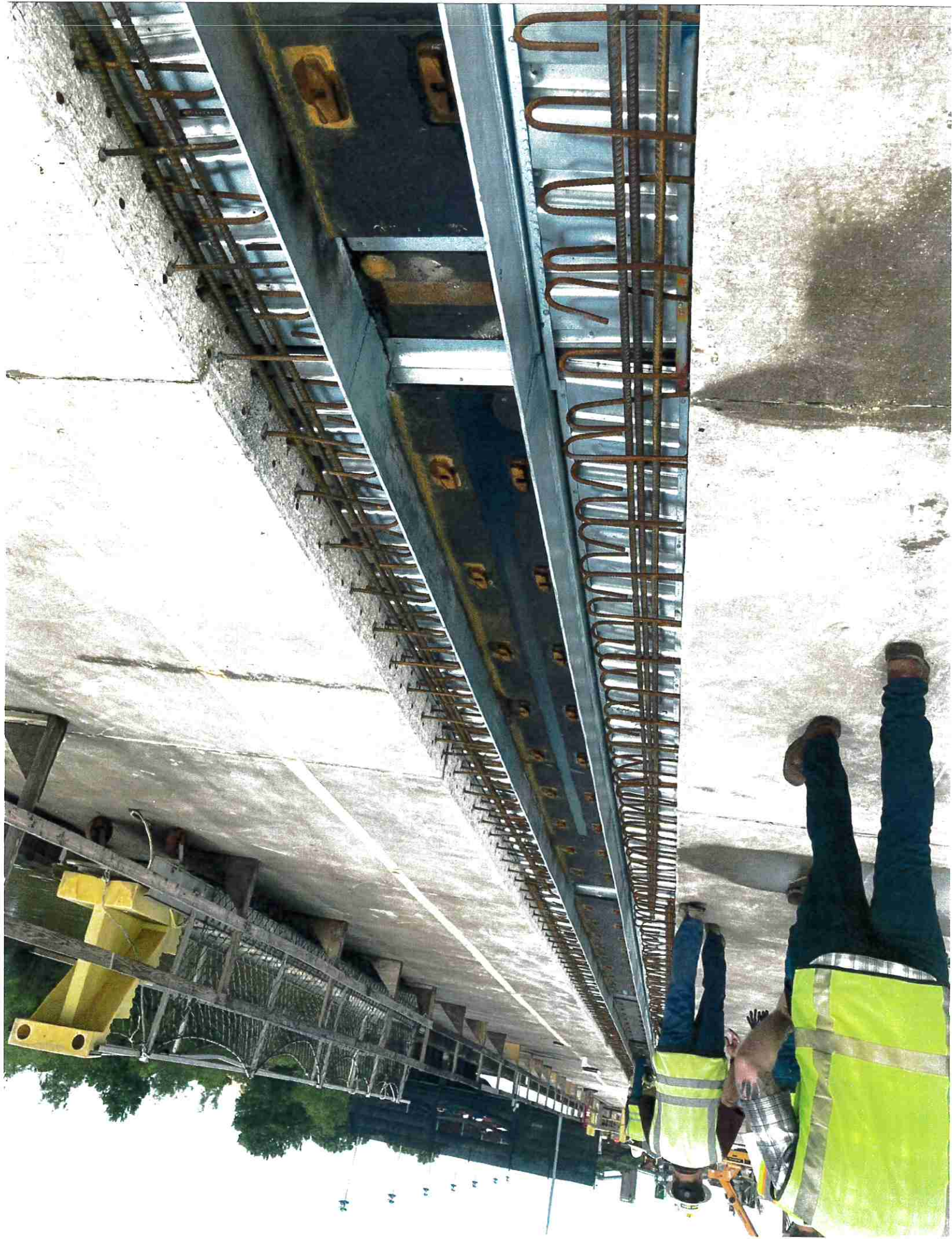
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Date: _____

By: _____

Date: _____













August 3, 2021

Attn: Ryan Burks, Chairman
Port of South Louisiana
P.O. Box 909
LaPlace, LA 70069

REFERENCE: PROPOSAL FOR PROFESSIONAL SERVICES AGREEMENT
GLOBALPLEX DRAINAGE IMPROVEMENTS PROJECT
RESERVE, LA

Dear Mr. Burks:

Cornerstone Engineering, LLC is pleased to submit this proposal for professional engineering services for the above referenced project. References herein to the "Engineer" refer to Cornerstone Engineering and references to the "Client" refers to Port of South Louisiana.

A. Scope of work:

The Engineer shall provide drainage improvements design for the drainage area around Building 71 and Building 76 and at the northern property area of the Global Plex Terminal facility located at 147 Henderson Street in Reserve, Louisiana. The drainage work is related to the proposed access roadway to Building 71.

Mauricka McKenzie, Sr., P.E. will be the Engineer in charge of this drainage design project and **Kang Du, E.I.** will be assigned to assist the Engineer with engineering evaluations and detail design.

B. Services to be provided by the Engineer to the Client:

1. Review site conditions,
2. Perform drainage analysis and calculations,
3. Produce plans and specifications for the rehabilitation of the drainage system, and
4. Assist with securing a contractor to prosecute the construction work (if needed).

C. Services to be provided by the Client to the Engineer:

1. Provide access to existing utility maps and drainage maps and any available recent site topographical survey CAD files.

2. Provide any plans and drawings regarding current site and roadway improvements that may affect the grades and drainage characteristics of the area around Building 71 and 76.
3. Provide any other pertinent information that will be helpful for the successful design of the drainage improvements and satisfy the Owner's goals and objectives of the project.

D. General Terms and Conditions:

Our services will be provided as stipulated in our General Terms and Conditions, which is attached as Exhibit "A".

E. Payment to the Engineer:

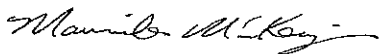
1. DRAINAGE ENGINEERING: Our lump sum fee of **\$58,900** for services performed under this contract.
2. No monies shall be deducted from the Engineer's fee without prior written consent. This fee schedule is attached as Exhibit "B". Reimbursable expenses will be added.
3. For additional services requested by the Client, including but not limited to, changes in the scope of work, etc., the Engineer shall be paid in accordance with our Rate Schedule for Professional Services in effect at the time (currently 2021). Reimbursable expenses will be added.

We appreciate the opportunity to be of service to you and continuing our association.

If the terms of this Agreement are acceptable, please sign both copies and return one to us for our records.

Sincerely,

CORNERSTONE ENGINEERING, LLC



Mauricka McKenzie, Sr., P.E.
Principal Engineer

Enclosures



**CORNERSTONE
ENGINEERING, LLC**

New Access Roadway to Building 71
 UPDATED - Grant Cost Estimate and Project Budget
Preliminary Cost Estimate- DRAINAGE IMPROVEMENTS ONLY
 August 2021

Item No.	Item Description	UNIT	Estimated Quantity	Unit Cost (\$)	Total Cost (Estimated Quantity x Unit Price)
1	MOBILIZATION/DEMOBILIZATION	LS	1	\$10,000.00	\$10,000.00
2	EXCAVATION, SEDIMENT AND DEBRIS REMOVAL FROM EXISTING DITCH	CY	90.0	\$60	\$5,400.00
3	REMOVAL OF EXISTING SMALL CATCH BASIN AT CORNER OF Bldg 76 AND INSTALLATION LARGER CATCH BASIN BOX	LS	1.0	\$5,000	\$5,000.00
4	LINE NORTHERN DITCH WITH CONCRETE FLEXA MAT EROSION CONTROL ARMOUR	SY	2666.7	\$66.00	\$176,002.20
5	INSTALLATION OF 4' WIDE TRAPEZOIDAL CONCRETE PAVED OPEN CHANNEL (Between Bldg 71 and 76)	LF	300.0	\$500.00	\$150,000.00
6	REMOVAL OF EX. UNDERSIZED 24" PIPE (North area drainageway)	LF	50.0	\$20.00	\$1,000.00
7	INSTALL 48" X 48" X 9" CONCRETE BOX CULVERT (50 LF) WITH HEAD WALL (North area drainageway)	CY	22.0	\$2,500.00	\$55,000.00
8	INSTALL UNDERGROUND 24" ROOF DRAIN Header Steel Pipe for Building 76	LF	400.0	\$75.00	\$30,000.00
9	SITE CLEANUP, GRASSING	LS	1.0	\$15,000.00	\$15,000.00
10	Contingency (10%)	LS	1.0	\$43,740.00	\$43,740.00
	Total Construction Cost Estimate				\$491,142.20
	Professional Engineering Services (Design only) (12%)				\$58,937.06
	PROJECT TOTAL (Drainage Improvements)				\$550,079.26

Port of South Louisiana - Executive Director Search Firms Summary

Firm	Interviewed	Firm Information Provided	Fee	Staff availability	Prior Experience with Port Searches
Alliance	2 interviews	Yes	\$54,000. The firm provides a placement guarantee.	The company consists of four employees. David McDonald and Sherrill Uyda would be handling this search.	The firm has worked with several ports over the past few years most recently of which is the Port Everglades, FL and Port of Oakland, CA.
Shey-Harding	2 interviews	Yes	Their fee is 25% of the midpoint of the defined salary range. The firm provides a Replacement guarantee	The company is comprised of Sue Dvorch and her husband. They have availability to start immediately.	The firm has worked with several ports over the past few years most recently of which is the Port of New Orleans, LA and Port of Galveston, TX.
Phaidon International	1 interview	Yes	Fee is based on 23% of the position's base salary.	Phaidon is comprised of 5 firms totaling approximately 600 employees.	The firm has worked with 5 ports in the past 2 years:
Fenaroli & Assoc	No	Yes	\$100,000 minimum fee		
Odgers-Berndtson	Did not respond				
Korn Ferry	Did not respond				



August 5, 2021

Mr. D. Paul Robichaux
Chairman
Port of South Louisiana
171 Belle Terre Blvd.
La Place, Louisiana, 70068

Dear Chairman Robichaux:

Shey-Harding Associates, Inc. is pleased to submit to the Port of South Louisiana our proposal for Executive Search Services for your Port Director search.

Founded in 1990, Shey-Harding is a woman-owned business which specializes in the transportation industry with a specific focus on the port and maritime sectors. Our clients include both public and private sector organizations and we handles searches throughout the U.S.

Attached please find our proposal which includes our company background, general process, list of relevant executive level placements and cost proposal.

We appreciate being considered to present our credentials and look forward to further discussions to determine if our services meet the search needs for the Port.

Please let me know if you need any additional information at this time.

Sincerely,

A handwritten signature in cursive script, appearing to read "Susan Shey Dvonch".

Susan Shey Dvonch
Managing Partner



Proposal for
EXECUTIVE SEARCH SERVICES
for the
Port of South Louisiana
Port Director

August 5, 2021

Presented to:
The Port of South Louisiana
171 Belle Terre Blvd.
Laplace, LA, 70068

Presented by:
Shey-Harding Associates, Inc.
P.O. Box 67
Seal Beach, CA 90740

COMPANY AND STAFF QUALIFICATIONS

Shey-Harding Associates, Inc., (“Shey-Harding”) is an executive search firm specializing in the maritime transportation industry. A woman-owned small business located in Seal Beach, CA, Shey-Harding conducts executive level searches for client companies which include U.S. port authorities, ocean shipping companies, terminal operators, airport operators, and logistics/supply chain solution providers.

Since 1990, Shey-Harding has grown to be recognized as an industry leader with a reputation for dependability, professionalism, and integrity. We are proud of our repeat and referral business and the fact that many of the candidates we have placed have gone on to become clients.

Shey-Harding has conducted many successful executive level searches for a wide range of public and private sector organizations. Our firm has a global reach that enables us to draw on resources from contacts around the world. These strategic alliances provide real-time industry insight, information on hiring trends and access to an extensive network of potential candidates. Our proprietary database of resumes and corporate contacts provides us with an extensive network of candidates and industry referral sources.

As a woman-owned firm, Shey-Harding believes in the value of diversity, equal opportunity, and representative workforces. Diversity is a critical component of the most successful mission-driven organizations, and we are committed to presenting a diverse candidate pool. We encourage qualified under-represented candidates to apply and do not discriminate with regard to gender, religion, age, sex, ethnicity, sexual orientation, disability, marital/domestic partner status or medical condition.

Susan Shey Dvorch is Managing Partner of Shey-Harding Executive Search and will be the project manager for the Port Director search. She has executed numerous searches at the C- level for companies throughout the United States. Susan has worked with large and small port authorities, and many of the world’s largest ocean shipping companies, marine terminal operating companies, and intermodal equipment providers.

Susan received a Bachelors’ Degree in Education from Boston College in 1987. She has been active on the Board of the Propeller Club of LA/Long Beach and served as President from 2015-2017, is active in the American Association of Port Authorities and Association of Pacific Ports, is a regular contributor to the Journal of Commerce, has been a panelist on several occasions at the Trans Pacific Maritime Conference, and is a guest lecturer at the Center for International Trade and Transportation at California State University Long Beach and for Lamar University’s Center for Advancement in Port Management.

SEARCH APPROACH

COMMUNICATION: Our approach is to communicate effectively and often with our clients to ensure collaboration is ongoing, and surprises during high-profile, politically sensitive searches are kept to a minimum. We would request that a project manager be assigned to us as our primary contact. We also request the names of the other individuals within the Port with whom we may communicate as needed/appropriate.

PROJECT MANAGER: The primary contact at Shey-Harding for the entirety of the Port Director search will be Susan Dvonch, Managing Partner, who will be accessible to the Port's project manager and other executives by email and phone as needed during regular and off business hours. In the unusual event that Susan is not available, Jeff Dvonch, CFO/COO, will be the secondary contact.

PROJECT MANAGER TRAVEL: Travel to the Port's offices as needed to facilitate the search can generally be arranged with reasonably short notice.

CONFIDENTIALITY: Our primary objective in the Port Director search will be to ensure the confidentiality of our client and candidates. We perform each assignment with the utmost discretion and respect for all parties. We are sensitive to confidential information shared by the Port and recognize the importance of ensuring a candidates' current employment is not compromised by any inappropriate disclosures. A plan to guarantee such discretion will be discussed early in the process between our firm and the Port's project manager.

WEEKLY REPORTING: Weekly reports will be provided to the Port's project manager and will include a comprehensive, up-to-the-minute candidate list, a recap of activities for that week and plans for the following week.

QUALITY CONTROL: Candidates who apply for the position will receive a response to their submissions within 24 hours and will be provided with a general timeline for the next phase of communication. The ongoing candidate list we provide weekly to the Port will be constructed in a "tiered" format.

Shey-Harding will conduct preliminary, informal reference checks (as available and appropriate) on candidates who are submitted to the Port for short-list consideration. Our firm will collaborate with the Port to determine whether any more formal reference or background checks shall be conducted before the finalist/short-list slate is determined.

SCOPE OF WORK/GENERAL TIMELINE

Phase I: Information Gathering & Development of Search Plan (3-4 weeks)

- Meet with all relevant parties to gather information and assess the Port's objectives for the search.
- Conduct extensive outreach plan in conjunction with the Board/current Port Director and discuss possibility of outreach to staff and other stakeholders if appropriate.
- Define and develop a competitive strategy which will ensure the search process is fair, equitable, inclusive, and aligns with the Port's philosophy, timeline, and budget.
- Propose, revise, and acquire approval for an outreach plan and timeline.
- Identify the most relevant target organizations which would yield candidates with the necessary skillsets for the position. Develop a list of any external candidates who may be of particular interest to the Port.
- Seek approval from the Port regarding the method(s) of promoting the search through print and/or electronic advertising.
- Finalize all strategic elements of the search, including an outreach plan, timeline, job description, ideal candidate profile, salary range, assessment tools, questionnaires, job postings, and any other critical elements of the search.

Phase II: The Search (4-6 weeks)

- Source, screen, interview and recommend candidates for further review by the Port by targeting individuals and organizations which were mutually identified and utilizing Shey-Harding's database of candidates along with network of industry professionals to identify, recruit and pre-screen additional highly qualified candidates.
- Contact candidates that specifically apply for the position indicating their candidacy will be evaluated based on the requirements of the position and that they will be contacted again if they are deemed a fit. Act as the "clearing house" for all candidates who apply for the position.
- Present candidates who meet criteria agreed upon. Notify Project Manager of any candidates who may present sensitivities.
- Identify candidates with appropriate experience based on the position description and ideal candidate profile. Secure resumes and other supporting documents. Interview candidates in person, by phone and/or video conference as appropriate.
- Encourage qualified under-represented candidates to apply. Do not discriminate with regard to gender, religion, age, sex, ethnicity, sexual orientation, disability, marital/domestic partner status or medical condition.
- Work with the Port to identify panelists for first round interviews, if appropriate.

Phase III: Presentation of Candidate Short List, Interviews (3-4 weeks)

- Consider all candidates and present most highly qualified candidates to the Port for consideration (estimated 4-6 candidates).
- Provide initial group of candidate profiles to the Project Manager by designated time as described in the approved timeline. Keep candidate information confidential and reveal details only to the approved port staff. Documents to be provided in a professionally presented and organized format and include resumes, cover letters, interview summaries, professional references and summaries prepared by Shey-Harding.
- Create and produce candidate reports and schedule candidate introductory meetings as requested by the Port.
- Recommend, develop, and refine reports and assessment tools as necessary.
- Assist the Port with selecting candidates to be invited for interview process (recommend 4-6 candidates).
- Assist the Port in the development of the interview process.
- Prepare and provide materials in binders to include agendas/schedules, position descriptions, ideal candidate profiles, resumes, cover letters, pre-screen interview summaries, interview questions (developed in collaboration with the Port), assessment tools and other items as required.
- Schedule and provide logistics for interviews as required.
- Assist in determining slates for first round and finalist interviews and participate in interviews and recap discussions.
- Notify candidates excluded from consideration at each elimination phase.
- Plan for second round interviews as appropriate.

Phase IV: Selection of Finalists (2 weeks)

- Assist and direct the Port in making the final selection for the position.
- Notify candidates who were not selected.
- Conduct reference checks on the final candidate(s).

Phase V: Presentation of Employment Offer (2 weeks)

- Assist the Port in negotiating an offer of employment with the successful candidate.

Phase VI: Follow-up and Review

- Work with the Port to evaluate the critical elements of the project.

SAMPLE PUBLIC AND PRIVATE SECTOR EXECUTIVE LEVEL PLACEMENTS

Client	Job Title
Alabama State Port Authority	Executive Director/CEO, Deputy Director, Chief Commercial Officer
APM Terminals, CA	General Manager, Pier 400, Director of HR
Massport, Boston, MA	Port Director, Deputy Director of Business Development, CEO/Executive Director Security, Director of Strategic Planning, Terminal Director (in progress)
Metro Ports, CA	Director of Environmental Health and Safety, Director of Terminal Operations
Port of Brownsville, TX	Deputy Port Director (in progress)
Port of Coos Bay, OR	Chief Executive Officer, Chief Financial Officer
Port of Corpus Christi, TX	Director of Human Resources, Director of IT (in progress)
Port Freeport, TX	Chief Executive Officer, Director of Business Development, Chief Financial Officer
Port of Galveston, TX	Port Director
Port of Hueneme, CA	Chief Executive Officer/Port Director, Director of Business Development
Port of Long Beach, CA	Business Dev. Mgr., Managing Director (Operations), Asst. Director of Security, HR Manager (In progress)
Port of Longview, WA	Chief Executive Officer
Port of New Orleans, LA	Chief Operating Officer, Chief Legal Counsel
Port of New York/New Jersey, NY	Director, Port Commerce, Asst. Director of Business Development
Port of Oakland, CA	Maritime Director, Manager of International Business Development
Port of Redwood City, CA	Executive Director
Port of San Diego, CA	Vice President, Maritime
Port of Stockton, CA	Director Operations, Business Development Manager, Port Director, Director of Real Estate (n progress)
Port of Tacoma, WA	Chief Executive Officer, Chief Commercial Officer, Chief Human Resources Officer, Executive Director
Total Terminals International, CA	Vice President, Information Systems, Director of Engineering Reliability
Westwood Shipping, WA	President, VP, Marine Operations & Vessel Safety

- Denotes port authority placements.
- Denotes most recent port placements and in progress where noted.

COST PROPOSAL AND GUARANTEE

Shey-Harding charges a professional fee and reimbursement of direct expenses for conducting a retained executive search. Direct expenses as agreed upon by both parties, may include online job postings, background checks and travel expenses for interviews/meetings at the Port.

The Port should also be prepared to reimburse selected candidates for travel to the Port offices for interviews as needed. We will ensure all candidate travel expenses adhere to the Port's stipulated travel policies.

Our proposed fee structure as it pertains to this proposal would be:

- Professional Fee: 25% of the midpoint of the defined salary range
- Direct Expenses, Consultant & Candidate Travel: As appropriate/agreed upon

The professional fee will be invoiced in two equal installments based on the following milestones:

- 1/3 of the total search fee upon official opening of search.
- 1/3 of the total search fee at the search close date.
- 1/3 of the total search fee upon successful candidate's written acceptance of the Port's employment offer.

Replacement guarantee: If an employee who is hired by the Port for any position through Shey-Harding resigns or is terminated from employment, the following replacement guarantee applies:

- **Within 12 months** – No search fee charged to the Port, only direct expenses.
- **13 – 24 months*** – \$25,000 flat fee plus expenses, as appropriate.
- **Beyond 24 months*** – Fee to be renegotiated.

**Replacement search beyond 12 months to be conducted at the Port's discretion.*

Additional Candidate Clause: Shey-Harding retains the rights to all candidates identified or presented for a period of 12 months following completion of the search. If any previously identified or presented candidate is hired during the 12-month period following contract completion for any position, the fee will be \$25,000.