



***Port of South Louisiana
Executive Regional Airport (APS)***

***Fiscal Years 2022-2024
Revised DBE GOAL METHODOLOGY REPORT
Attachment F***

**For the
Port of South Louisiana**

**For the period
October 1, 2021, to September 30, 2024**

DBE Point of Contact:

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Revised June 16, 2023

**Overall DBE Goal and Methodology
Port of South Louisiana Executive Regional Airport (APS)
Revised for FYs 2022-2024**

OVERALL GOALS (\$26.45)

Amount of goal:

The Port of South Louisiana Executive Regional Airport's revised overall goal for FYs 2022-2024 (October 1, 2021, to September 30, 2024) is **9.97%** of the Federal financial assistance that it will expend in DOT-assisted contracts with DBE contractors.

Number of Projects to be covered by this contract goal:

The Airport expects to fund three (3) DOT-assisted projects during FYs 2022-2024. These projects are.

- ➔ 2023 Taxiway Signage (Design and Construction)
- ➔ 2023 Hangar Design
- ➔ 2024 Hangar Construction

The first project is for the design and construction of Taxiway Signage. It includes engineering, electrical contractors, sign installation, and landscaping (topsoil and sod.) This project has an estimated value of **\$150,000** (Federal portion).

The second project is for the design of a new hangar. It includes architectural services, surveying, and geotechnical work. It has an estimated value of **\$60,000** (Federal portion.)

The third project is for the construction of the new hangar. It includes site preparation, hangar construction, poured concrete foundation work, water and sewer connections, and electrical contractors. It has an estimated value of **\$795,000** (Federal portion.)

The Airport has set a goal of spending **\$100,207** with certified DBE firms yielding a participation rate of **9.97%**.

Market Area:

In the preparation of past DBE goals, after careful research of the historical bidding practices and responses to requests for engineering and construction services, the Airport determined that its past Market Area consisted of the following parishes:

1. Jefferson Parish, Louisiana
2. Lafourche Parish, Louisiana
3. Orleans Parish, Louisiana
4. St Charles Parish, Louisiana

5. St James Parish, Louisiana
6. St John the Baptist Parish, Louisiana

Further analysis for the revised DBE goal for FYs 2022-2024 examined awards for recent projects, listed below, including the prime contractor/consultant and location:

- Grant 17, Design of Runway 17-35 Rehabilitation (PEC, E. Baton Rouge Parish)
- Grant 18, Runway Rehab Construction (Barriere, St Charles Parish)
- Grant 18, Runway Rehab Construction Admin (PEC, E. Baton Rouge Parish)
- Grant 18, Runway Rehab Inspection (Providence, E. Baton Rouge)
- Grant 18, Runway Rehab Testing (Beta, Jefferson Parish)
- Grant 21, Airport Master Plan (Kutchins & Groh, Orleans Parish)

Three of the primes are located within the existing 6-parish market area, while the remaining three are located in East Baton Rouge Parish, which is not within the current Market Area. Therefore, the Airport believes it is appropriate to change the Market Area to include East Baton Rouge Parish, for a total of 7 parishes:

1. East Baton Rouge Parish, Louisiana
2. Jefferson Parish, Louisiana
3. Lafourche Parish, Louisiana
4. Orleans Parish, Louisiana
5. St Charles Parish, Louisiana
6. St James Parish, Louisiana
7. St John the Baptist Parish, Louisiana

Method:

In accordance with the current FAA and DOT guidance, the Airport is utilizing a two-step process in setting its FY 2022-2024 goal. The first step examines the relative availability of DBE firms in the established Market Area and the second step allows for adjustments to the relative availability based on:

- Information from available Disparity Studies
- Information gained from research and outreach with:
 - Organizations servicing or representing DBE's,
 - Federal, State and Local agencies that procure services,
 - Agencies charged with enforcing Civil Rights Law
 - State and Local Agencies responsible for minority/women's affairs
- Historical accomplishments of the Airport's DBE program

Relative Availability:

The following documents the relative availability for the project and will be used in the overall calculation of relative availability for the goals for FYs 2022-2024. The following is a summary of the method used to calculate this goal:

Step 1:

The method used to calculate the relative availability of DBEs for Step 1 in this process is 26.45(c) (1) DBE Directories and Census Bureau Data. The base figure was determined by dividing the total DBE firms in the local market area by the total of all firms (both compiled according to the relevant NAICS/SIC project codes).

Project 1 – 2023 Taxiway Signage (Design and Construction)

The first project is for design and construction of Taxiway Signage. It includes engineering, electrical contractors, sign installation, and landscaping (topsoil and sod.) This project has an estimated value of \$150,000 (Federal portion). The following table identifies the components of the project, broken down by trade, with appropriate NAICS codes:

TYPE OF WORK	NAICS	DEFINITION	ESTIMATE	WEIGHT FACTOR ¹	#DBE FIRMS	TOTAL FIRMS	REL. AVAILABILITY
Engineering	541330	Engineering Svcs	\$33,000	22%	55	483	2.51%
Electrical	238210	Elec Contractors	\$60,000	40%	26	302	3.44%
Signs	339950	Signs	\$52,500	35%	1	23	1.52%
Landscaping	561730	Landscaping Svcs	\$4,500	3%	32	289	0.33%
			\$150,000	100%	114	1,097	7.80%

¹ Weighting factor is based on % of total project costs in each category.

The estimated total cost for the Taxiway Signage project is \$150,000 (Federal portion). The Base Figure for DBE participation is calculated as documented in the following:

$$\text{Base Figure} = \frac{22\% \text{ Eng} \times \# \text{ DBEs in Market Area (55)}}{\# \text{ All Firms (483)}} + \frac{40\% \text{ Elec} \times \# \text{ DBEs in Market Area (26)}}{\# \text{ All Firms (302)}} +$$

$$\frac{35\% \text{ Eng} \times \# \text{ DBEs in Market Area (1)}}{\# \text{ All Firms (23)}} + \frac{3\% \text{ Elec} \times \# \text{ DBEs in Market Area (32)}}{\# \text{ All Firms (289)}}$$

$$\text{Base Figure} = (22\% \times 55/483) + (40\% \times 26/302) + (35\% \times 1/23) + (3\% \times 32/289) = 2.51\% + 3.44\% + 1.52\% + 0.33\% = 7.80\%$$

This calculation provides a Base Figure of **7.80%**.

Project 2 – 2023 Hangar Design

This FY 2023 project involves the design of a new hangar. It includes architectural services, surveying, and geotechnical work. It has an estimated value of \$60,000 (Federal portion.) The following table identifies the components of the project, broken down by trade, with appropriate NAICS codes:

TYPE OF WORK	NAICS	DEFINITION	ESTIMATE	WEIGHT FACTOR ¹	#DBE FIRMS	TOTAL FIRMS	REL. AVAILABILITY
Architectural	541310	Architectural Svcs	\$51,000	85%	16	155	8.77%
Surveying	541370	Surveying	\$6,000	10%	10	26	3.85%
Geotechnical	541380	Geotechnical Svcs	\$3,000	5%	5	70	0.36%
			\$60,000	100%	31	251	12.98%

¹ Weighting factor is based on % of total project costs in each category.

The estimated total cost for the Hangar Design project is \$60,000 (Federal portion). The Base Figure for DBE participation is calculated as documented in the following:

$$\text{Base Figure} = \frac{85\% \text{ Arch} \times \# \text{ DBEs in Market Area (16)}}{\# \text{ All Firms (155)}} + \frac{10\% \text{ Survey} \times \# \text{ DBEs in Market Area (10)}}{\# \text{ All Firms (26)}} +$$

$$\frac{5\% \text{ Geotech} \times \# \text{ DBEs in Market Area (5)}}{\# \text{ All Firms (70)}}$$

$$\text{Base Figure} = (85\% \times 16/155) + (10\% \times 10/26) + (5\% \times 5/70) = 8.77\% + 3.85\% + 0.36\% = 12.98\%$$

This calculation provides a Base Figure of **12.98%**.

Project 3 – 2024 Hangar Construction

This project is for Hangar construction. It includes site preparation, hangar construction, poured concrete foundation, water/sewer connections, and electrical contractors, with an estimated value of \$795,000 (Federal portion). The following table identifies the components of the project, broken down by trade, with appropriate NAICS codes:

TYPE OF WORK	NAICS	DEFINITION	ESTIMATE	WEIGHT FACTOR ¹	#DBE FIRMS	TOTAL FIRMS	REL. AVAILABILITY
Hangar Cons	236220	Bldg Construction	\$715,500	90%	20	251	7.17%
Water-Sewer	237110	Utility Connections	\$39,750	5%	13	30	2.17%
Electrical	238210	Electrical	\$39,750	5%	26	302	0.43%
			\$795,000	100%	59	583	9.77%

¹ Weighting factor is based on % of total project costs in each category.

The estimated total cost for the Hangar Construction project is \$795,000 (Federal portion). The Base Figure for DBE participation is calculated as documented in the following:

$$\text{Base Figure} = \frac{90\% \text{ Hangar} \times \# \text{ DBEs in Market Area (20)}}{\# \text{ All Firms (251)}} + \frac{5\% \text{ Util} \times \# \text{ DBEs in Market Area (13)}}{\# \text{ All Firms (30)}}$$

$$\frac{5\% \text{ Elec} \times \# \text{ DBEs in Market Area (26)}}{\# \text{ All Firms (302)}}$$

$$\text{Base Figure} = (90\% \times 20/251) + (5\% \times 13/30) + (5\% \times 26/302) = 9.77\%$$

This calculation provides a Base Figure of **9.77%**.

Data Sources:

- *DBEs in Local Market Area: State of Louisiana Department of Transportation and Development DBE directory for Federal Aid Projects in the following: East Baton Rouge, Jefferson, Lafourche, Orleans, St Charles, St James, and St John the Baptist Parishes, Louisiana*
- *All Available Firms: US Census Data website*

Overall Base Figure:

Following the procedures to add weight factors based on the individual project estimates, an additional weight factor is applied based on each project's percentage of the total amount of anticipated award construction dollars.

Project Name	Amount of Estimate	% of Total Estimate / Weight factor
1 - Taxiway Signage	\$150,000	14.9%
2 - Hangar Design	\$60,000	6.0%
3 - Hangar Construction	\$795,000	79.1%
Total	\$1,005,000	100.0%

The Overall Base Figure is calculated by multiplying the project's (contract) base figure by its weight factor and adding them together.

$$\begin{aligned}\text{Overall Base Figure} &= (14.9\% \times 0.078) + (6.0\% \times 0.1298) + (79.1\% \times 0.0977) = \\ &1.1622 + 0.7788 + 7.728 = \mathbf{9.67\%}\end{aligned}$$

STEP 2:

This step is intended to adjust the Base Figure percentage from Step 1 so that it reflects as accurately as possible the DBE participation the recipient would expect in the absence of discrimination.

Disparity Studies:

First, the Airport searched out the availability of information from Disparity Studies. This effort was unable to document the preparation of any disparity studies for the area. To document this fact, the Airport first performed an internet search which yielded two databases of disparity studies – both of which are maintained by the DOT Office of Small and Disadvantaged Business Utilization:

- ➔ Disparity Studies Performed Since 1998 and found at <http://osdbuweb.dot.gov/disparity/>
- ➔ Disparity Studies Performed Since 1998 and found at <http://osdbuweb.dot.gov/disparity/>
- ➔ Partial List of Disparity Studies conducted for State and Local Agencies and found at <http://osdbuweb.dot.gov/business/Dbe/disparit3.xls>

Finding no available data at either of these sites, the Airport contacted the following organizations via phone:

- ➔ South Central Planning Development Commission – Mr. Kevin Belanger, Chief Executive Officer
- ➔ South Louisiana Economic Council – Mr. Vic LaFont, President and CEO

Neither was able to provide any other documentation of disparity studies performed for the region.

Historical DBE Accomplishments:

Since none of these sources provided the Airport with any available disparity study information and with the lack of any disparity study being performed in the region, the Airport must then look to historical performance and DBE goal accomplishment under previous FAA grants for similar project types. The Airport reviewed its historical DBE participation achievement in order to ensure the goal's reasonableness. By averaging the median historical DBE participation rate with the relative availability calculated in Step 1, an adjusted DBE goal for Fiscal Years 2022-2024 can be calculated.

Since the airport has not implemented any 'similar' projects in recent years, the review of the historic DBE goals accomplished at the Airport includes other types of construction/consulting work, as summarized below:

Historical DBE Accomplishments for DOT-Assisted Design Projects

Fiscal Year	Goal	Accomplishment	Type of Work
FY 2018	8.20%	8.30%	Design of Runway Rehab
FY 2019	7.75%	12.25%	Construction of Runway Rehab
		10.28%	Median Accomplishment for all Projects

The median percentage of accomplishment is therefore determined to be **10.28%**. When we compare this with the proposed base figure for FYs 2022-2024, we calculate that the Adjusted Overall Goal is **9.97%**.

$$\text{(Base figure) } 9.67\% + \text{(Historical median) } 10.28\% \text{ divided by } 2 = 9.97\% \text{ (Adjusted Overall Goal)}$$

Breakout of Estimated Race-Neutral and Race-Conscious Participation:

APS intends to continue utilizing race-conscious means in order to meet its DBE goal. APS plans to achieve **9.97%** from race-conscious DBE participation and **0%** via race-neutral methods.

APS will strive to meet the maximum feasible portion of its overall goal by using race-neutral means of facilitating DBE participation. The Airport uses the following race-neutral means to increase DBE participation: By arranging solicitations, times for the presentations of bids, quantities, specifications, and delivery schedules in ways to facilitate DBE, and other small businesses, participation (e.g., requiring and/or encouraging prime contractors to subcontract portions of work that they might otherwise perform with their own forces). Additionally, the Airport and its engineer provide all potential bidders with information about the State of Louisiana's Department of Transportation and Development web site for certified DBE contractors found at:

<http://www8.dotd.louisiana.gov/ucp/UCPSearch.aspx>

Contract Goals:

Historically, the Port of South Louisiana Executive Regional Airport has used race-conscious measures in obtaining its overall contract goals on federally assisted contracts. The estimation of race-neutral participation and race-conscious measures percentages is based on past participation and established goals.

We estimate that, in meeting our overall adjusted goal of 9.97%, we will obtain 9.97% from race-conscious participation and 0% from race-neutral measures.

The Airport will use contract goals to meet any portion of the overall goal the Airport does not project being able to meet using race-neutral means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of the Airport's overall goal that is not projected to be met through the use of race-neutral means.

The Airport will establish contract goals only for those DOT-assisted contracts that have subcontracting possibilities. It is not necessary to establish a contract goal on every contract, and the size of contract goals will be adapted to the circumstances of each contract (e.g., type and location of work, availability of DBEs to perform the particular type of work).

Public Participation:

Consultation:

The Airport encourages the participation of Disadvantaged Business Enterprises in its Development Program. In an effort to reach the available DBE community, seek out public input into the goal setting process, and to ensure wide distribution of the information contained in this document, the Airport makes copies of its DBE Program and Annual Goals Setting Document available to the local chapter of the Associated General Contractors, local architects and engineers, prospective bidders, and other interested parties.

As documented in the Market Area section of this report, the relative availability of DBE firms is limited. In order to encourage participation by Certified DBE firms, the Airport:

1. Provides prospective bidders with information on the State of Louisiana's certified list of DBE contractors.
2. Contacts the State of Louisiana to ascertain the availability of DBE contractors in the Market Area and work on ways to encourage participation.

To comply with Code of Federal Regulations Title 49, Part 26, Section 26.45(g)(1)(i), the Airport held a conference call on June 15, 2023, to:

- Reach out to minority, women's, and general contractor groups to discuss opportunities for DBEs
- Discuss the process to become a certified-DBE
- Address issues that contractors face with the DBE certification process
- Present the DBE Goal for FYs 2022-2024
- Discuss proposed construction projects that are planned at each airport during this period

The following parties were invited to participate:

- South Louisiana Economic Council
- Louisiana Minority Business Council
- Women's Business Enterprise Council
- Hispanic Chamber of Commerce of Louisiana
- Louisiana Small Business Development Center
- Louisiana Association of General Contractors
- LA DOTD DBE/SBE Program Manager
- All Certified DBEs in the market area

The consultation effort is documented in the attached appendix.

Published Notice:

The following is the notice of availability of the Airport's proposed goals and goal setting methodology, which was posted on the Port of South Louisiana website:

WEBSITE PUBLIC NOTICE

Disadvantaged Business Enterprise (DBE) Goals for Federal Fiscal Years 2022-2024

The Port of South Louisiana hereby announces its FYs 2022-2024 DBE Goal for construction projects at the Port of South Louisiana Executive Regional Airport. The goal document will be available for inspection for 30 calendar days, at the offices of the Port of South Louisiana, 171 Belle Terre Boulevard, LaPlace, LA 70068.

Please address any comments to either:

Charles Palmer
Airport Supervisor
PSL Executive Regional Airport
355 Airport Road
Reserve, LA 70084

Federal Aviation Administration
Civil Rights Staff, AWP-9
PO Box 92007
Los Angeles, CA 90009-2007

APPENDIX

- A – Email invitation to the June 15, 2023, conference call
- B – PDF of the presentation
- C – List of attendees
- D – Questions asked during conference call

A - EMAIL INVITATION TO 6-15-23 DBE CONFERENCE CALL

From: lisa@kutchins-groh.com
To: bcox@portsl.com; cpalmer@portsl.com; darren@kutchins-groh.com; dawn@kutchins-groh.com; george@kutchins-groh.com; hannah@kutchins-groh.com
Cc: 1ROCKENT@BELLSOUTH.NET; acmichel@urbansystems.com; adamjirvin@yahoo.com; agel.clee@gmail.com; akheil@truecraftarchitecture.com; allyson29@gmail.com; ana@amb2architecture.com; aobyrne@e-perez.com; aprilcrenard@gmail.com; aqualitytouchbuilderllc@aol.com; ARELOUISIANA@GMAIL.COM; avisgaines@bellsouth.net; BCARTERSR@BRCCG.NET; bcaston@dashauling.com; bella_hctoflouisiana@contractor.net; bferlito@vectors.com; bmorris@procelladesign.com; bowmanlandscapingorg@gmail.com; BRGROUPONE@HOTMAIL.COM; briananderollerenterprise@gmail.com; BRIDGET@DEUCEELECTRIC.COM; buildko65@gmail.com; buildwithgravel@gmail.com; byron@bjsarchitects.com; C_MIKE100@YAHOO.COM; CARLOS@CANDMCG.COM; cathy@bmgrace.com; CBURNELL@STRATEGICPLANNING1.COM; CGIRON@MCA-LLC.COM; chet@chesterelectricllc.com; colmexconstruction@gmail.com; concretepavers6@yahoo.com; CONCRETEPLACEMENTLLC@YAHOO.COM; CONDALL.USA@GMAIL.COM; CONTACTUS@THESQUAREBUTTON.COM; corporate@iilsengineering.com; covenantgeneral@bellsouth.net; craig@genesis360llc.com; c-sosa@outlook.com; cwalker@cdwservices.com; cwatson42@cox.net; damon@damonandrewsinc.com; DANAH@MALONEELECTRICAL.COM; darrell@nudrainlouisiana.com; darren@ehceng.com; daugustabm@hotmail.com; DCANNON@IMSENGINEERS.COM; dcruz@dacpconstruction.com; denise@morganelectric.us; donnas221@bellsouth.net; dourightllc@yahoo.com; dragonlimitedinc@gmail.com; dwayne@dhonore.com; e1elec@aol.com; earnestjr@ibolt.net; eecelectricinc@yahoo.com; emileandbev@cox.net; mainoffice@hebertstrucking.com; ernesttriley12@gmail.com; etanner@tnr-consulting.com; ethel.h@fastestlabs.com; eugenecarlos86@gmail.com; FHOLLIDAY@ALTERNATIVESOURCEINC.COM; freddadenis@bellsouth.net; G2G.BRIDGE@GMAIL.COM; gaea@gaeaconsultants.com; GBILLES@BILLESARCHITECTURE.COM; gcaufieldjr@orleansconstruction.com; gtoca14@gmail.com; guton@cox.net; gyenari@ykconsulting.com; harvey@honoreenterprises.com; hmoore@themoore-group.com; HOMEgrownNOLA84@YAHOO.COM; hubbsproperties@live.com; IABCONSTRUCTION@HOTMAIL.COM; icg@icgnorthamerica.com; IGHCONTRACTING@YAHOO.COM; Imarshall@dynastyengineeringllc.com; info.earthbanks@gmail.com; info@bigokakconstruction.com; INFO@CORDEIROCONCRETE.COM; JAY_JANI@ENGCONSULTSVCS.COM; jc.ceaser@redhorseig.com; jconerly@bellsouth.net; jeffco_contractors@yahoo.com; jennie@studiowest.design; jennifer@ovellaenterprises.com; jenny@mariasconsultants.com; jhengineer1980@gmail.com; jimmie.gooden@yahoo.com; JOKERSWYLDLLC@YAHOO.COM; josephconstructionllc@gmail.com; josh@wingatengineers.com; jsnape@batture-eng.com; jstarenterprises@bellsouth.net; julie.z.leblanc@gmail.com; KCAPC@AOL.COM; kerwin@julien-engineering.com; kquillory@sustainableleds.com; kietxvo@gmail.com; kimporee@yahoo.com; kmatthews@k-belle.com; KVIVIEN@VIVIENENGINEERS.COM; lamiesa@bontonassociates.com; landauconstructionla@gmail.com; leonard@sitetechcc.com; lights@lcs-electrical.com; ljscott@learindustries.com; LONNIEHEWITT@HWASSOC.COM; lucasconstcorp@bellsouth.net; luxurylawn@cox.net; marcio.araujo@mcaengrbr.com; marcus@williams-arch.com; mboines@aol.com; mkgobert@gmail.com; MBERBERT@TRIGONASSOCIATES.COM; michael@championcivilservices.net; mindy@sse-la.com; miwako@studiokiro.com; mjrichard1@aol.com; mmardia@cox.net; mmerideth@veriusproperty.com; moniqueperrilloux@gmail.com; morganmwatson@yahoo.com; mtprince@cox.net; mushattdevelop@aol.com; MWHITE@BETATESTINGONLINE.COM; nano1@nanollc.net; nglanddev@bellsouth.net; nolaflourish@gmail.com; office@bigyellowconstruction.co; PARAMOUNTELECTRICAL@YAHOO.COM; patrick@tcbr1.com; pczabon@briarwoodcontractors.com; perfectfinish2008@yahoo.com; philuv2@gmail.com; pjones@galcanelectric.com; precisionconcretesllc@gmail.com; rachel@zeeconsultingllc.com; rahman@rahmanandassociates.com; rangewarren58@gmail.com; rayuhsg@gmail.com; RCHAUVIN@INFINITYEC.COM; reddynandipati@bellsouth.net; rfirmin@feunlimited.com; rhaoul@gotech-inc.com; rhregis@regisig.com; ricardo@fdaengineers.com; rjbill11@bellsouth.net; rmiles@phalanxcon.com; rogeelark@bellsouth.net; ronsborough@gmail.com; RPANIAGUAJR@ACEINCNET.COM; rplandscaping@msn.com; ryan.rjlawncare@gmail.com; s.bass@cssaia.com; sdrygalla@twinshoreslandscape.com; seedsofempowerment29@gmail.com; sergio@aps-testing.com; shonta.manuel@ksscontractors.com; showmequalityllc@aol.com; SOILANDFOUNDATION@GMAIL.COM; stoussant@laterre-eng.com; sundata@marcelinengineering.com; supremedevelopersllc@gmail.com; svaaptagroup@gmail.com; tb_electric@yahoo.com; tcbhogging@gmail.com; tharbor9@gmail.com; theron.holmes@diversifiedce.com; timoll.david@gmail.com; TIMOTHYDAWSON227@YAHOO.COM; tina@dieudonne-enterprises.com; tjhonore@gmail.com; tmservicesandconsultants@yahoo.com; tnguyen56@hotmail.com; TPELL@OUTLOOK.COM; tracie@studiowta.com; Troy@wickergovbiz.com; unlimitedconstructionllc@gmail.com; venu@amesouth.com; veteransconstructionllc@gmail.com; wade@josephelectric.net; [wendykerrigan@byatelierdesign.com](mailto>wendykerrigan@byatelierdesign.com); wjparms@yahoo.com; WMANNING@MANNINGARCHITECTS.COM; WONEALJR@SOLENGRS.COM; WORK01230@YAHOO.COM; wt@wtaaengineers.com; whompson@southernshoreseng.com; YSHIFARE@GMAIL.COM; zhenley@yahoo.com
Subject: Invitation to 6-15-23 DBE Goal Conference Call for Executive Regional Airport
Date: Tuesday, June 13, 2023 10:36:31 AM
Attachments: [2022-2024 APS DBE conference call.pdf](#)

You are invited to attend a conference call regarding Disadvantaged Business Enterprise (DBE) opportunities for upcoming design and construction projects at the Executive Regional Airport (APS.) Conference call time and day:

Thursday, June 15, 2023, at 10:30 AM (CST)

As part of the Federal Aviation Administration's public consultation requirement for the Disadvantaged Business Enterprise (DBE) goal-setting process*, Kutchins & Groh, LLC is hosting a conference call to notify registered DBE companies and Small Businesses of upcoming design and construction projects at the Executive Regional Airport, located in Reserve, Louisiana.

The purpose of this call is to:

- Reach out to minority, women's, small business, and general contractor groups to discuss opportunities for DBEs
- Present the proposed DBE Goal for the Executive Regional Airport
- Review the proposed design and construction projects that are planned at the Airport during 2023 and 2024
- Discuss the process to become a certified DBE
- Identify issues that contractors face with the DBE certification process

The projects we will be discussing are:

- 2023 Taxiway Signage (Design and Construction)
- 2023 Hangar Design
- 2024 Hangar Construction

**To Join the conference call on
Thursday, June 15, 2023, at 10:30 AM (CST):**

**Dial-in Number: 1 (267) 930-4000
Participant Code: 680 215 422#**

Attached is a PDF that illustrates details of the projects and the process to become DBE certified. Please feel free to share this with anyone else that you think might be interested in participating in the call.

**Code of Federal Regulations Title 49, Part 26, Section 26.45(g)(1)(i)*

Lisa Lawson, Project Manager

Kutchins & Groh, LLC

400 Poydras Street, Suite 1380

New Orleans, LA 70130

(504) 330-7035

lisa@kutchins-groh.com

DISADVANTAGED BUSINESS ENTERPRISE (DBE) GOAL CONSULTATION

Thursday, June 15, 2023
10:30 AM (CDT)

Port of South Louisiana Executive Regional Airport
Reserve, LA

Teleconference Participants

Certified DBEs: Across Airports' Market Areas

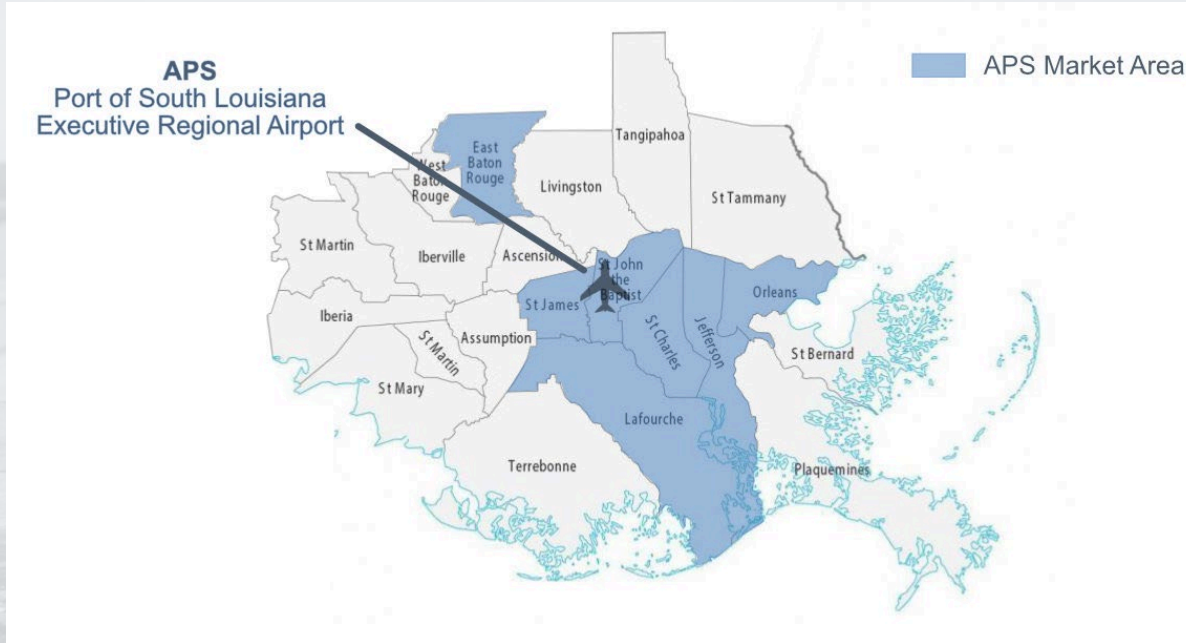
Airport Staff from: Port of South Louisiana Executive Regional Airport (APS)

Consultant: Kutchins & Groh, LLC

Teleconference Purpose

- Reach out to minority, women's and general contractor groups to discuss opportunities for DBEs
- Discuss the process to become a certified DBE
- Address issues that contractors face with the DBE certification process
- Present the proposed DBE Goal for Federal Fiscal Years 2022-2024
- Discuss the proposed construction projects that are planned at APS
- Discuss DBE Goal Setting Process

Airport Market Areas



Louisiana Certifying Agencies



New Orleans Regional
Transit Authority

[Click here for Website](#)



Department of Transportation
and Development

[Click here for Website](#)

Construction Letting
Information

[Click here for Website](#)



Louis Armstrong New Orleans
International Airport

[Click here for Website](#)



DBE Certification Process



DBE Certification FAQs/Issues

- ➔ The certification process takes approximately 5-6 weeks.
- ➔ As long as a firm continues to meet the DBE criteria, there is no "expiration" date. A firm is certified as long as it meets the eligibility requirements and submits a "No Change" affidavit annually.
- ➔ Firms located in New Orleans and surrounding areas may apply to any of the 4 certifying agencies. If located anywhere else in the state, they must apply to DOTD.
- ➔ DBE firms are certified in specific North American Industry Classification Codes (NAICS) and DOTD work types.
- ➔ You can narrow your search of the UCP DBE Directory by these specific codes at this link: <http://www8.dotd.la.gov/UCP/UCPSearch.aspx>.

DBE Goal Setting Process

Step 1

- ➔ Identify relative availability of DBE-certified contractors, vendors & consultants; compare certified DBEs (per LA DOTD listing) to all firms (per US Census data)

Step 2

- ➔ Adjust the goal based on past participation of DBEs and available studies and other information

Port of South Louisiana Exec. Regional Airport

DBE Goal & Projects

DBE Goal: 9.97%

FY 2022 - 2024 DOT Assisted Projects:

- ✈ 2023 Taxiway Signage - \$150,000
- ✈ 2023 Hangar Design- \$60,000
- ✈ 2024 Hangar Construction - \$795,000

Total Federal Allocation: \$1,005,000

Anticipated DBE Apportionment: \$100,207



DBE Liaison Officer
Charles Palmer
355 Airport Road
Reserve, Louisiana 70084



Port of South Louisiana Exec. Regional Airport

DBE Goal & Projects

Project 1 - 2023 Taxiway Signage (Design and Construction)

This project has an estimated value of \$150,000 (Federal portion) and it includes the following tasks:

- Engineering Services
- Electrical Contractors
- Sign Manufacture and Installation
- Landscaping (topsoil and sod)

Port of South Louisiana Exec. Regional Airport

DBE Goal & Projects

Project 2 - 2023 Hangar Design

This project has an estimated value of \$60,000 (Federal portion) and it includes the following tasks:

- Architectural Services
- Surveying
- Geotechnical Services

Port of South Louisiana Exec. Regional Airport

DBE Goal & Projects

Project 3 - 2024 Hangar Construction

This project has an estimated value of \$795,000 (Federal portion) and it includes the following tasks:

- Site Preparation
- Hangar Construction
- Poured Concrete Foundation
- Utility Connections
- Electrical Contractors

Contacts



Louisiana DOTD
DBE/SBE Program Manager
DOTD, Room 305-P
P. O. Box 94245
Baton Rouge, LA 70804



**Federal Aviation
Administration**
Civil Rights Staff, AWP-9PO
Box 92007
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Conclusion

Questions?

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C - PARTICIPANTS IN 6-15-23 DBE GOAL CONFERENCE CALL

COMPANY NAME	ATTENDEE	PHONE	TYPE OF WORK
Triumph Construction, LLC	Vernon Anderson	(225) 361-3154	concrete and commercial building contractor
Julien Engineering & Consulting, Inc	Kerwin Julian	(504) 366-3454	engineering
Earthbanks, LLC	Nadine Ramsey	(678) 392-7702	landscaping and site preparation
Marrero, Couvillon & Associates, LLC	Stacy Vincent	(225) 408-8249	engineering
LaTerre Engineering, LLC	Seneca Toussant	(225) 960-1160	engineering
Adaptive Management and Engineering	Ryan Williamson	(225) 424-7869	geotechnical services
GOTECH, Inc.	Brian Smith	(225) 766-5358	engineering
Ronald Johnson Investments, LLC	Ronald Johnson	(225) 279-1277	site prep, roofing, utilities, and building construction
BEF Electric	Erroll Peters	(504) 281-7069	electrical

Kutchins & Groh, LLC	Lisa Lawson		Consultant
Kutchins & Groh, LLC	Dawn Buffington		Consultant
Kutchins & Groh, LLC	Darren Persick		Consultant
Kutchins & Groh, LLC	Hannah Solis		Consultant

D - Questions During 6-15-23 Conference Call

Executive Regional Airport (APS) DBE Goal for 2022-2024 Projects

1. Kerwin Julian of Julian Engineering asked if we know the timeframe for Projects 1 & 2. Lisa explained that we do not know at this time, but we will pass his information along to the firm handling the bidding process so that someone can get back to him with more information. Darren Persick reiterated that we would forward everyone's information who has attended the call.
2. Ryan Williamson with Adaptive Management Engineering said that his company does Geotechnical work, and they are interested in Projects 2 & 3.
3. Erroll Peters with BEF Electric said he is interested in all three projects.
4. Nadine Ramsey with Earthbanks, LLC said she is interested in all three projects.
5. Stacy Vincent with Marrero, Couvillon & Associates, LLC and Arc Mechanical said they are interested in all three projects.
6. Ronald Johnson with Ronald Johnson, LLC said he is interested in bidding on the projects.
7. Kerwin Julian sent an email after the call stating that they are a civil and structural engineering firm that have been in business for 28 years. They currently have a small project at the POSL Globalplex Facility and would like to participate in future POSL projects.
8. Ryan Williamson sent an email after the meeting stating that Adaptive Management and Engineering (AME) is local to Baton Rouge and can provide Geotechnical Services (Site exploration, laboratory testing, analyses, instrumentation, and reporting) for this project.
9. Erroll Peters sent an email after the meeting asking us to pass his information on to GC's or architects for the taxiway and hangar construction projects.